

Annual Report 2016



**SALUTING THE STRENGTH OF OUR WOMEN
THE HEART AND SOUL OF OUR NATION**





OUR MISSION

- Provide a sufficient quantity of good quality products at **reasonable prices to our customers.**
- Maintain a **good return on investment** to our shareholders.
- Provide our employees with reasonable remuneration and **opportunities for personal development and job satisfaction.**
- Perform the role of a **good corporate citizen** and contribute to the public welfare.



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Serge Island Distribution



Phenomenal Women of SEPROD

Charmaine Mitchell-Moore SERGE ISLAND DAIRIES LTD.

Phenomenal woman, Mrs. Charmaine Mitchell-Moore, also called “Bebe” by her friends, has had a long and illustrious association with Serge Island Dairies. Charmaine, SIDL’s Warehouse Officer, is a second-generation employee, her father having previously worked as a general worker at Serge Island Farms Limited.

Since her early introduction to the Serge Island Estate she has never left. She would often accompany her father to work during the school holidays and assist him on the farm in her own small way. She got an opportunity to be a part of the Serge Island family in 1995 when she was employed through the Company’s “Giving back to the Community” program. The aim of the program was to help youth living in and around the estate to gain meaningful work experience in their desired area of interest.

Charmaine’s first rotation was as a warehouse attendant where her attitude, work ethics and keen eye for details stood out. Such was her performance that upon completing the program and high school, she was offered the role on a full-time basis in 2002. She quickly adapted, and it wasn’t long before she would be asked to work in other departments. As a result, she held positions of telephone operator, engineering stores operator, and by 2004 was promoted to the role of warehouse clerk.

When Seprod took over operations at Serge in 2005, she was rehired in the same capacity. By 2008 she had been promoted to Senior Delivery Clerk. In this role, she was responsible for managing the distribution of pasteurized products while supervising six employees. Charmaine continued to excel and was rewarded with another promotion to her current role of Warehouse Officer. In this role she oversees UHT finished goods and leads a team of ten employees.

Over the years Charmaine has demonstrated unswerving loyalty to the Company. Though it can be sometimes challenging, she wouldn’t trade her present job for anything. When asked recently about what keeps her going in one department, in one company for so long, the response from the mother of two girls and resident of Danvers Pen was “The passion, the love and the sense of belonging.”

Mrs. Charmaine Mitchell-Moore is a good example to her fellow coworkers and is SIDL’s Phenomenal Woman for 2017.

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the SEVENTY-EIGHTH ANNUAL GENERAL MEETING of Seprod Limited will be held at the Jamaica Pegasus Hotel, 81 Knutsford Boulevard, Kingston 5, on July 10, 2017, at 11:00 a.m., for the purpose of transacting the following business:

1. **To receive the Audited Accounts and the Reports of the Directors and Auditors**

To consider and if thought fit pass the following resolution:

“That the Directors’ Report, the Auditors’ Report and the Audited Accounts for the year ended December 31, 2016 be and are hereby adopted.”

2. **To elect Directors**

The Directors retiring from office by rotation pursuant to Articles 89 and 91 of the company’s Articles of Association are **Mr. Granville Marsh** and **Mr. Peter J. Thwaites** who, being eligible, offer themselves for re-election.

To consider and if thought fit pass the following resolutions:

- i) “That Mr. Granville E. Marsh and Mr. Peter J. Thwaites be re-elected en bloc.
- ii) “That Mr. Granville E. Marsh and Mr. Peter J. Thwaites be re-elected Directors of the company

3. **To fix the remuneration of Directors.**

To consider and if thought fit pass the following resolution:

“That the amount shown in the Audited Accounts for the year ended 31st December, 2016 be and is hereby approved.

4. **To appoint Auditors and authorize the Directors to fix the remuneration of the Auditors.**

To consider and if thought fit pass the following resolutions:

- i) “That PricewaterhouseCoopers having indicated their willingness to continue in office as Auditors be re-appointed Auditors for the ensuing year.”
- ii) “That the Directors be authorized to agree on the remuneration of the auditors.

5. **To transact any other business which may properly be transacted at an Annual General Meeting.**

DATED this 8th day of May, 2017

BY ORDER OF THE BOARD



Marilyn Anderson
Secretary

A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a member. Proxy forms must be lodged at the Company’s registered office, 3 Felix Fox Boulevard, Kingston, not less than 48 hours before time of meeting.

DIRECTORS' REPORT

The Directors of Seprod Limited submit herewith their Annual Report and Audited Accounts for the year ended December 31, 2016.

FINANCIAL RESULTS

The Group ended the year with a profit before tax of \$1.185 Billion and a net profit attributable to shareholders of \$1.092 Billion. Details of these results, along with a comparison with the previous year's performance and the state of affairs of the Company are set out in the Managing Director's Report and the Financial Statements which are included as part of the Report.

DIVIDENDS

A dividend of Sixty cents (\$0.60) per ordinary stock unit to stockholders on record as at 21st June, 2016 was paid on 8th July, 2016. A further dividend of Two Dollars and Sixty-three cents (\$2.63) per ordinary stock unit to stockholders on record as at 18th November, 2016 was paid on 28th November, 2016.

The Directors do not recommend any further payment of dividends for 2016.

DIRECTORS

In accordance with Articles 89 and 91 of the Company's Articles of Association, the following directors are retiring from office and, being eligible, offer themselves for re-election:

- Mr. Granville Marsh
- Mr. Peter J. Thwaites

AUDITORS

The auditors, Messrs. PricewaterhouseCoopers have indicated their willingness to continue in office. The Directors recommend their re-appointment.

AUDIT COMMITTEE

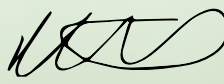
The Board of Directors of Seprod Limited exercises its responsibilities for the Financial Statements included in this Report through its Audit Committee, which consists of non-management board members: Mrs. Melanie Subratie, Chairperson and members: Mr. Granville Marsh, Dr. Nigel Clarke and Mr. Byron Thompson.

The independent accountants and internal auditors have full and free access to the Audit Committee. The Audit Committee meets quarterly with the independent accountants and the internal auditors, both privately and with management present, to discuss accounting, auditing and financial reporting matters.

EMPLOYEES

The Directors wish to express their appreciation to the employees for their loyal services throughout the year.

Submitted on behalf of the Board of Directors.



P.B. SCOTT
CHAIRMAN

Phenomenal Women of SEPROD

Carol Downer INDUSTRIAL SALES LTD.

Carol has the distinction of being the first female Field Sales Representative to be employed in the Seprod Group of companies. She joined the company on January 02, 2002 and at the time, worked within the parishes of Trelawny, St James and Hanover.

As a seasoned Sales Representative, Carol has grown her areas with such dedication, commitment and professionalism that she has on occasion won accolades for being the Sales Representative of the quarter while maintaining a relationship with her customers that is second to none.

Carol's dedication towards the job have been the result of her love and her aim to deliver quality service at all times to her customers. It is not uncommon for her to visit with them even on weekends and public holidays to effect collections or for relationship building, towards maintaining a high level of customer satisfaction.

In her spare time, Carol is a movie and fitness enthusiast and enjoys spending quality time with her family.

The ISL team is proud of Carol's nomination as one of Seprod's Phenomenal Women for, 2017.



CORPORATE DATA

Registered Office:

3 Felix Fox Boulevard, Kingston
Tel: (876) 922-1220
Fax: (876) 922-6948 or 922-7344
Email: corporate@seprod.com

Auditors:

PricewaterhouseCoopers
Scotiabank Centre
Corner of Duke & Port Royal Streets
Kingston, Jamaica

Attorneys:

DunnCox
48 Duke Street
Kingston, Jamaica

Samuda & Johnson
2-6 Grenada Crescent
Kingston 5, Jamaica

Bankers:

CIBC First Caribbean International Bank
23-27 Knutsford Boulevard
Kingston 5

First Global Bank
24-48 Barbados Avenue
Kingston 5

National Commercial Bank Jamaica Limited
1-7 Knutsford Boulevard
Kingston 5, Jamaica

Sagicor Bank
17 Dominica Drive
Kingston 5, Jamaica

Citibank N.A. Jamaica
19 Hillcrest Avenue
Kingston 5, Jamaica

Registrar and Transfer Agents:

Jamaica Central Securities Depository Limited
40 Harbour Street
Kingston, Jamaica

CONTACT INFORMATION



INDUSTRIAL SALES LIMITED

3 Felix Fox Boulevard,
Kingston
Tel: (876) 922-1220

DISTRIBUTION OUTLET

107 Marcus Garvey Drive,
Kingston 11
Tel: (876) 923-8953
(876) 937-7084
Fax: (876) 757-9449
(876) 923-6722

SERGE ISLAND DAIRIES LIMITED / SERGE ISLAND FARMS LIMITED

3 Felix Fox Boulevard,
Kingston
Tel: (876) 922-1220

MANUFACTURING PLANT

Seaforth, St. Thomas
Tel: (876) 706-5844-6
Fax: (876) 706-5843

INTERNATIONAL BISCUITS LIMITED

3 Felix Fox Boulevard,
Kingston
Tel: (876) 922-1220

MANUFACTURING PLANT

2e Valentine Drive,
P.O. Box 453, Kingston 19
Tel: (876) 925-9418

CARIBBEAN PRODUCTS COMPANY LIMITED

3 Felix Fox Boulevard,
Kingston
Tel: (876) 922-1220

MANUFACTURING PLANT

228 Spanish Town Road,
Kingston 11
Tel: (876) 923-0125-8
(876) 923-6516-8
(876) 937-3372
Fax: (876) 923-4043

GOLDEN GROVE SUGAR COMPANY LIMITED

3 Felix Fox Boulevard,
Kingston
Tel: (876) 922-1220

MANUFACTURING PLANT

Duckenfield, Golden Grove P.O.
St. Thomas
Tel: (876) 706-0522
Fax: (876) 706-0520

JAMAICA GRAIN & CEREALS LIMITED

3 Felix Fox Boulevard
Kingston
Tel: (876) 922-1220
Fax: (876) 967-7479

SHAREHOLDERS' PROFILE

– AS AT DECEMBER 31, 2016

TEN LARGEST SHAREHOLDERS

| | |
|--|---------------|
| 1. Musson (Jamaica) Limited | * 233,747,988 |
| 2. Coconut Industry Board | 163,420,345 |
| 3. Grace Kennedy Limited Pension Scheme | 21,955,904 |
| 4. National Insurance Fund | 15,443,045 |
| 5. Scotia Jamaica Investment Management A/C 3119 | 7,724,433 |
| 6. NCB Insurance Company Limited – A/C 109 | 4,085,146 |
| 7. Guardian Life Limited | 3,055,730 |
| 8. Guardian Life Limited –Pension Fund | 2,332,085 |
| 9. NCB Insurance Company Limited A/C WT161 | 2,079,210 |
| 10. National Export-Import Bank Pension Fund | 2,070,993 |

* -Connected Persons: Paul B. Scott, Melanie M. Subratie

SHAREHOLDINGS OF DIRECTORS ALONG WITH THEIR CONNECTED PERSONS

| | |
|-----------------------------------|-------------|
| 1. Paul B. Scott | NIL |
| Shareholding of connected persons | 233,747,988 |
| 2. Melanie M. Subratie | NIL |
| Shareholding of connected persons | 233,747,988 |
| 3. Byron E. Thompson | 1,220,668 |
| 4. Richard R. Pandohie | 400,000 |
| 5. Nicholas A. Scott | NIL |
| Shareholding of connected persons | 103,768 |
| 6. Hugh Gentles | 66,968 |
| Shareholding of connected persons | 56,250 |
| 7. Granville E. Marsh | 6,561 |
| 8. Dr. Nigel A. Clarke | 990 |
| 9. Peter J. Thwaites | NIL |
| 10. Michael J. Subratie | NIL |
| 11. Christopher Gentles | NIL |

SHAREHOLDINGS OF EXECUTIVES

| | |
|--------------------------|--------|
| 1. Angela Cooper | 18,854 |
| 2. Marilyn Anderson | NIL |
| 3. Rupert Ashman | NIL |
| 4. Clement Burnett | NIL |
| 5. Evrol Dixon | NIL |
| 6. Milton Maragh | NIL |
| 7. Dr. Patrick Sterling | NIL |
| 8. Marvin Cummings | NIL |
| 9. Carol Andrade | NIL |
| 10. Dr. Gavin Bellamy | NIL |
| 11. Jeffrey Moss-Solomon | NIL |



CORPORATE GOVERNANCE

Corporate Governance remains a key area of focus for Seprod Limited and is central to the Company's strategic objectives. The principles and the structure of our policy ensure the highest standards of transparency, oversight and independence, to serve the best interest of all our stakeholders. The practices are consistent with world best practices and adhere to the relevant legal and regulatory framework.

Our Corporate Governance Charter was established in December, 2012 by the Board of Directors and reviewed in December, 2016. The Charter can be seen in more detail on the Company's website – www.seprod.com



Phenomenal Women of SEPROD

Yvonne Thompson INTERNATIONAL BISCUIT LTD

Yvonne Thompson started working at Nabisco in June 1998 as conveyor packer. In 2006, she moved up the ranks to the position of Shift Team Leader, a role she assumed with much ease and maturity despite its challenges.

Her patience and flexibility enabled her to respond creditably to various organizational changes as evidenced when she transitioned to Butterkist Limited and later to International Biscuits Limited when Seprod assumed ownership of those operations in 2007.

Yvonne's discipline, dependability, dedication and positive work ethic not only translated to excellence in her work performance, but defined her as an example among her supervisors and peers.

She maintained her strength of will and loyalty to the Seprod Group amidst her battle with cancer and its related surgical interventions. The death of both her parents six months apart further tested her faith. Only her strength of character allowed her to overcome.

Despite the gruelling and debilitating side effects of her treatment, she never lost her optimism; she was not deterred; she epitomized strength of determination to regain control of her life. After three and half years of this, her determination has still not wavered.

She has maintained a sense of duty and commitment to her family for many years, transferring that same sense of warmth and belonging to her co-workers.

A "Seprod Woman" by nature, she attributes her personal achievements to her long association with the Company.

By virtue of her work and worth, her strength of character and undying optimism, our Yvonne has earned her place as IBL's Phenomenal Woman for 2017.

BOARD OF DIRECTORS



P. B. Scott **CHAIRMAN**

Mr. P.B. Scott is the Chairman and Chief Executive Officer of Musson Group and its principal shareholder. He also serves as Chairman of Musson's subsidiaries and affiliates including Facey Group Ltd, T. Geddes Grant (Distributors) Ltd., General Accident Insurance Company Ltd., Eppley Ltd. and PBS Group Ltd. Mr. Scott also serves as a director of several other companies and organizations, including the Development Bank of Jamaica (DBJ). He is a member of Electricity Sector Enterprise Team (ESET), Economic Programme Oversight Committee (EPOC) and director of American International School of Kingston (AISK). He is currently the Honorary Consul General in Jamaica for the Republic of Guatemala and is the founder of Sail Jamaica, Jamaica's only sailing school. He is a keen sailor and is married to Jennifer an Attorney at Law. Together they have two children. In August 2016, he was elected President of the Private Sector Organisation of Jamaica.



**Peter Thwaites
(VICE CHAIRMAN)**

Mr. Thwaites is a retired insurance executive, a past President of the Private Sector Organisation of Jamaica and a past Chairman of the Electoral Advisory Committee, now the Electoral Commission of Jamaica. He is a Director of Crime Stop Jamaica, Thwaites Finson Sharp Insurance Brokers, Guardian General Insurance Jamaica, a subsidiary of Guardian Holdings of Trinidad and Tobago and Rototech International Limited.



**Richard R. Pandohie, JP
(CEO/MANAGING DIRECTOR)**

Mr. Pandohie has been the Chief Executive Officer and Managing Director of Seprod Limited since January, 2015. He has held managerial positions in several corporations in the Caribbean and Central America. He has been the Deputy President of the Jamaica Manufacturing Association since 2015 and a Director of Red Stripe Limited since 2016. He holds a MBA in Corporate Finance and Operations Management from the McGill University and a BSc in Chemical Engineering from The University of the West Indies.

BOARD OF DIRECTORS

Byron E. Thompson, JP, MBA

Mr. Thompson is a former Chief Executive Officer and Managing Director of the Seprod Group of Companies. He also sits on the Board of Seprod's subsidiaries and Audit Committee. He is also a Director of Eppley Limited and the Salvation Army and a Council member of the Bureau of Standards Advisory Board. He holds a Batchelor's Degree in Chemistry and Geology from the University of the West Indies and an MBA from Barry University, Florida, USA.



Dr. Nigel Clarke BSc., MSc., D.Phil

A Director since 2003, Dr. Clarke is Deputy Chairman and Chief Financial Officer of the Musson Group of Companies and serves on the Board of Directors of all Musson companies including Facey Group, T. Geddes Grant, General Accident, and their subsidiaries, among other group companies. In addition he is Chairman of Eppley Limited and Deputy Chairman of the PBS Group. Dr. Clarke is a member of the Executive Committee of the Board of Seprod and sits on the Board of Directors of all its subsidiary companies.

Granville E. Marsh, JP

A Director since 1991, Mr. Marsh is also a Director of the Coconut Industry Board and Templeman Transport Limited. He is the Chairman of Epping Oil Company Limited and Epping Retail Limited and Managing Director of Mars Auto Parts & Transmission Services Limited. He also sits on the Boards of the subsidiaries of Seprod Limited and is a member of the Audit Committee.



Melanie M. Subratie BSc. (Hons.)

Mrs. Subratie is an honours graduate of the London School of Economics, and is currently the Chairman of Transaction Epins Limited, Productive Business Solutions (Jamaica) Limited, Musson Foundation and the Seprod Foundation. She is Vice Chairman of General Accident Insurance Company and Musson (Jamaica) Limited. She serves on all the Boards of the subsidiaries of the Musson Group and Seprod Limited. She returned to Jamaica over ten years ago, after working at the Financial Services Division of Deloitte & Touche, U.K. She also worked for startup political newswire service, DeHavilland.



BOARD OF DIRECTORS

Michael Subratie, JP BCE, MSCE, EIT

Mr. Subratie is the Managing Director of T. Geddes Grant (Distributors) Limited as well as the Chief Operating Officer of Musson Jamaica Ltd. in charge of its manufacturing and trading businesses as well as being a Director. He has served on several government boards including the Urban Development Corporation, Jamaica Urban Transit Company, Jamaica Railway Corporation, Montego Freeport Limited and the former Pegasus Hotel. He also sits on the Board of the American Chamber of Commerce, and is the Honorary Consul of Bangladesh.

In November, 2016, Michael was appointed as Dean of The Consular Corps of Jamaica. In his capacity as Dean, Michael represents over 47 countries that do not have resident ambassadors in Jamaica. Michael is an active member of the Young Presidents' Organization (YPO). He holds a Bachelor's Degree in Civil Engineering with highest honours from Georgia Institute of Technology and a Master's Degree in Structural Engineering from Purdue University.

Nicholas A. Scott

Mr. Scott is the Chief Investment Officer of the Investment and Financial Services businesses of the Musson Group. In that capacity he serves as the Managing Director of Eppley Limited and a director of General Accident Insurance Company (Jamaica) Limited. Mr. Scott is the Chairman of the National Education Trust and a director of IWC Opportunity Fund, I and Jakes Holdings Limited and is a former Vice-President of the Private Sector Organization of Jamaica. He holds a B.Sc. in Economics from the Wharton School at the University of Pennsylvania, an M.B.A from Columbia Business School and a M.P.A. from the Harvard Kennedy School of Government.



Christopher Gentles

Christopher Gentles was appointed a director of the Seprod Board in April 2016. He is currently the Chairman of the Coconut Industry Board and is employed to Coffee Traders Ltd, as a General Manager within the Farm Services Division. He was former General Manager of JP Tropical Foods - Farm Operations, and the former Director General of the Coffee Industry Board of Jamaica. He holds his Global MBA from the Manchester Business School in the United Kingdom as well as a Bachelors Degree in Agronomy from UWI, St. Augustine, Trinidad.



Hugh Gentles, JP B.A.

Appointed in 2016, Mr. Hugh Gentles is a graduate of York University, Toronto, Canada. He is the owner of Glastonbury Farm and Founder/Manager of Glastonbury Purveyor Company Limited. He sits on the Coconut Industry Board and the Quarries Advisory Committee. He is also a founding member and current Chairman of Potato and Onion Producers Association of Jamaica (POPA).

BOARD SUB-COMMITTEES

Audit Committee



Melanie Subratie
CHAIRPERSON



Granville Marsh



Dr. Nigel Clarke



Byron Thompson



Peter Thwaites

Executive Committee



P.B. Scott
CHAIRPERSON



Peter Thwaites



Byron Thompson



Richard Pandohie



Dr. Nigel Clarke



Melanie Subratie



Granville Marsh

Insurance Committee



Peter Thwaites
CHAIRPERSON



P.B. Scott



Byron Thompson



Nicholas Scott

Superannuation Committee



Peter Thwaites
CHAIRPERSON



Dr. Nigel Clarke



Nicholas Scott



Melanie Subratie

DIRECTORS' ATTENDANCE - 2016

| NUMBER OF BOARD MEETINGS | 12 |
|--------------------------|----|
| Paul Scott | 12 |
| Richard Pandohie | 12 |
| Peter Thwaites | 12 |
| Byron Thompson | 12 |
| Granville Marsh | 12 |
| Melanie Subratie | 11 |
| Michael Subratie | 10 |
| Nicholas Scott | 10 |
| Dr. Nigel Clarke | 10 |
| Christopher Gentles | 7 |
| Hugh Gentles | 4 |

- Christopher Gentles appointed April 21, 2016
- Hugh Gentles appointed May 12, 2016

Phenomenal Women of SEPROD

Paula Parkes-McNeish CARIBBEAN PRODUCTS COMPANY LTD.

Mrs. Paula Parkes-McNeish, a trained practical nurse as well as a counsellor, joined the team at Caribbean Products Limited on February 3, 2003 as Production Operator in the Margarine Plant.

Paula has always displayed a good work attitude, positive team spirit and is a role model to her colleagues. Despite suffering personal ailments, she consistently demonstrates the resolve to attend to her work.

She is actively involved in community work among women, children, the elderly, homeless and HIV/AIDS victims, through the Seventh Day Adventist Health Ministry and Joy Town Community Services. Her outreach mission initiatives extended beyond Jamaica by way of a mission outreach to the state of Florida in 2013.

Paula epitomizes the spirit of caring and has fostered this attitude among her co-workers. As such she has been a positive influence on the lives of those with whom she has come in contact. Her personal attributes have identified her as one of the Company's Phenomenal Women for 2017.



EXECUTIVES' PROFILE



Marilyn Anderson

CORPORATE SECRETARY



Rupert Ashman

GENERAL MANAGER
**INTERNATIONAL BISCUITS
LIMITED**



Dr. Gavin Bellamy

GENERAL MANAGER
**SERGE ISLAND FARMS
LIMITED**

Mrs. Anderson joined the Group in August, 1989. She has been the Manager for Jamaica Edible Oils and Fats Company Limited and over the years has held various positions in the areas of Research & Product Development, Quality Control, Property Management and Purchasing. She holds an MBA in International Business and a BSc. in Chemistry from the University of the West Indies.

Mr. Ashman has been the General Manager for International Biscuits Limited since 2015. Before assuming this position, he had been the Manager of Information Systems since 1997. He holds a BSc. in Computer Science. He gained a wealth of experience in positions held at the Statistical Institute of Jamaica, The Gleaner Company Limited, Agricultural Credit Bank, Colgate Palmolive Company Jamaica Limited, Thermo Plastics Jamaica Limited and Alumina Partners Jamaica Limited.

Dr. Bellamy joined the Group as General Manager for Serge Island Farms in January, 2016. He holds a Doctor of Veterinary Medicine Degree and a Master's Degree in Reproduction Physiology. Prior to joining the Group, he was a Veterinary Specialist and acting Senior Veterinary Officer with the Ministry of Agriculture & Fisheries' Veterinary Services Division where his focus was in regulatory medicine, international food safety and product quality. In earlier years he was proprietor and manager of his veterinary clinic. Dr. Bellamy is a member of the Jamaica Veterinary Medical Association, a Justice of the Peace and Lay Magistrate.



Clement Burnett

GENERAL MANAGER
**CARIBBEAN PRODUCTS
COMPANY LIMITED**

Mr. Clement Burnett MBA, BSc (Hons), has been the General Manager of Caribbean Products Company Limited since 1995. He joined the Group in March 1994 and was appointed Production Manager in that same year. Prior to joining the Group, Mr. Burnett worked in the United States for seven years, five as Laboratory Manager for Dyets Inc. of Bethlehem, Pennsylvania.



Angela Cooper

CHIEF FINANCIAL OFFICER

Ms. Angela Cooper FCCA, FCA has been with the company since 1981 and was appointed Chief Financial Officer of the Seprod Group in 2010. She has more than thirty years' experience in auditing and accounting. Prior to joining the Group, she worked as a Senior Auditor with Mair, Russell, Grant Thornton. She is a member of the Institute of Chartered Accountants of Jamaica and the Association of Chartered Certified Accountants.



Evrol Dixon

GROUP LOGISTICS AND
DISTRIBUTION MANAGER

Major (ret'd) Evrol Dixon, BSc. (Eng.) assumed responsibilities as Group Logistics and Distribution Manager in April, 2016. He was previously the Commercial Manager for Golden Grove Sugar Company and prior to that he served as Plant Manager for International Biscuits Limited (IBL) from 2007. He was the Manufacturing Manager at the biscuit plant of Kraft Foods Jamaica prior to its acquisition by Seprod in 2007. His past work experience includes stints at Jamaica Flour Mills, Grace Food Processors and Appliance Traders Limited. Major Dixon previously served in the Jamaica Defence Force (JDF) where he completed Officer Training at the Royal Air Force College, Cranwell (UK) and the US Army Computer Science School, Fort Gordon (USA).

EXECUTIVES' PROFILES



Carol Gordon-Andrade

GROUP INNOVATION AND
QUALITY MANAGER



Milton Maragh

GROUP BUSINESS
DEVELOPMENT MANAGER



Dr. Patrick Sterling

GROUP HUMAN
RESOURCE & INDUSTRIAL
RELATIONS MANAGER

Mrs. Carol Gordon-Andrade B.Sc, M.Sc joined the Group in May 2015. She is responsible for all aspects of Innovation and Quality across the Seprod Group. She has to her credit over twenty (20) years' combined experience in Quality Assurance, Food Safety, Laboratory Management, Product Development, and Manufacturing. Mrs. Gordon- Andrade was introduced into food manufacturing at Nestle Jamaica Limited where she rose to the position of Quality Assurance Manager. She has had extensive training locally and internationally in all aspects of quality assurance. She has also been exposed to best practices in food manufacturing at an international level. Innovation has always been included in Mrs. Andrade's portfolio as she plays an integral part in developing and launching new products.

Mr. Maragh joined the Group in September, 2012 having aquired considerable experience in the Beverage and Bauxite/Alumina industries working with companies such as PepsiCo, Desnoes & Geddes Limited, Alcan Jamaica Company in both technical and commercial positions. Mr. Maragh also worked in North America and holds qualifications in Chemical Engineering, Business Administration and Information Management.

Dr. Patrick Sterling is the Group Human Resource and Industrial Relations Manager. He has prior experiences in insurance, retail, telecommunications, manufacturing and distribution, having held senior HR Leadership roles in a number of entities including Universal Stores Limited (ICD), LIME Jamaica, Pepsi-Cola Jamaica and Carreras Limited. Dr. Sterling's qualifications include a Diploma (Mico); B.A. (UWI); M.Sc. (Nova Southeastern University) and PhD. (UWI) . He is a member of the Jamaica Employers' Federation (JEF) and the Society for Human Resources Management (SHRM).



Jeffrey Moss-Solomon

GENERAL MANAGER
**JAMAICA GRAIN AND
CEREALS**

Effective February 1, 2016, Mr. Moss-Solomon is on secondment from Musson Jamaica Limited as the General Manager of Jamaica Grain and Cereals Limited. He was previously the General Manager of the Musson Manufacturing Division. He has held management positions at J. Wray & Nephew Limited and Wallace Evans and Associates. Jeffrey is a past student of Campion College and Marlborough College (UK). He holds a BSc (Hons) degree in Civil Engineering from the University of the West Indies, St. Augustine and an MBA (Dist) in Banking and Finance. Jeffrey is married and has two daughters.



Donna-Kaye Sharpe

GENERAL MANAGER
INDUSTRIAL SALES LIMITED

Mrs. Donna-Kaye E. Sharpe B.Sc, EMBA, joined the Group in January 2017 as General Manager for Industrial Sales Ltd. She is credited with over twenty (20) years combined experience in Product Development, Quality Assurance, Food Safety, Technical Sales, Supply Chain, Logistics & Distribution and Commercial Management. Her past experiences include Jamaica Flour Mills, Nestle Jamaica Ltd, Jamaica Beverages and Trade Winds Citrus Ltd. Mrs. Sharpe is married with a daughter.



Devon Francis

GENERAL MANAGER
**SERGE ISLAND DAIRIES
LIMITED**

Mr. Francis joined the Group in February, 2017 as General Manager for Serge Island Dairies Limited. He has a track record of operational and business successes in the food and beverage industry locally and internationally, having worked in Senior Management roles for major companies such as Diageo plc, Coca Cola, Red Stripe Jamaica Limited and Heineken. Prior to joining, he worked as Supply Chain Director at Diageo, Seychelles and as Head of Supply at Red Stripe Jamaica and Heineken Jamaica. He holds a BBA (Hons) degree in Production and Operations Management from the University of Technology, and a Masters in Brewery Operations from the Institute of Brewing and Distilling.

EXECUTIVES' PROFILES



Dalton Brown

FACTORY MANAGER
**GOLDEN GROVE SUGAR
COMPANY LIMITED**

Mr. Dalton Brown, Dip. Mech. Eng., BSc. Management joined the group as Factory Manager for Golden Grove Sugar Company in December 2015. He has twenty five years experience working in four other Sugar Factories across the island as the Chief Engineer or as the Factory Manager. He has engineering experience in other areas such as can-making, the making of crude and refined soya bean oil and milk products including sweetened condensed milk. He also has experience working as a Maintenance Manager in the Hotel Industry for the Super Clubs Group of Companies.



Roger Lewis

LEAD INFORMATION
TECHNOLOGY MANAGER

Mr. Roger Lewis Bsc, MBA is the Lead IT Manager. He has held IT leadership roles over the last 20 years in several industries including telecommunications, government, shipping, publishing and digital advertising and senior positions at Cable and Wireless, eGOV, Port Computer Services and Global Directories Limited. He is ITIL and PMP certified.

Phenomenal Women of SEPROD



Marcia McPherson

SERGE ISLAND FARMS LTD.

Marcia McPherson joined Serge Island Farms Limited on September 1, 2008 in the capacity of Foreman at Farm 7, a role she continues to excel at. She is a pleasant and courteous individual who gets along well with all with whom she interacts.

She is hardworking and dedicated to her job, always willing to go the extra mile in getting her tasks done. She is also admired for her personnel and time management skills.

Known as a continuous learner, a great teacher and a strict yet highly respected “boss”, created her own niche in what some may consider “a man’s job”, executing with confidence, and demonstrating with vigor, her competence at farm management. She accomplishes her tasks with ease by engaging and encouraging the participation of members of her team. She simply gets things done with efficiency and high quality.

For this and other positive attributes, she has earned the respect of her peers and subordinates alike. The team is proud of Marcia’s recognition in being numbered among Seprod’s Phenomenal Women for 2017.

CHAIRMAN'S REPORT



P. B. Scott
CHAIRMAN

2016 was a very important year for Seprod. The management is executing on their commitment to innovation and exports, and in the process, fundamentally changing your business. Our earnings per share improved from \$1.68 to \$2.11 and we paid \$3.23 in dividends, up from \$0.95.

It is important to note that the earnings per share growth is sustainable and we expect to continue this in 2017. The dividend payout however, should be taken into context. Seprod has increased its dividend annually for 10 years and, on a normalized basis, we expect this to continue in line with the growth in earnings per share. Last year we had a one-off gain from the sale

of our equities portfolio. We decided to return this capital from the gain to the shareholders, resulting in an additional \$2.28 in dividends, in excess of the \$0.97 we had planned for the year. We expect that we will work hard to grow our ordinary dividends from the base of the \$0.97, on the back of increased earnings, going forward.

During the year, we continued our commitment to the innovation pipeline and the capital expenditure program that will drive growth in future years. We expect these projects to fundamentally improve the quality of our earnings, as well as the growth trajectory overall. Operationally we saw improvements

throughout the business. While we did not make money in our sugar operation, we avoided the continuation of the material losses that we had endured previously. This is a good sign and with an improved price in the new crop we expect that this development, barring acts of God, will continue.

The Jamaican economy is improving. The rate of inflation is 2%. The Jamaican dollar is moving in line

with expectations and as I am writing, we have just finished another quarter of robust job creation. This augurs well for our company. For many years, companies that operated outside of the financial sector in Jamaica were hampered by low consumption in the economy and very high energy costs. Energy

costs fell last year, and with that, we believe consumption and growth in the economy will follow. In contrast, the rest of CARICOM (our domestic market), with the exception of Guyana, has been hampered with negative economic growth, lack of foreign exchange, and a great deal of uncertainty. This does not change our outlook in terms of developing our regional business.

In fact, given our experience in operating in such environments, we see a lot of opportunities that we hope to develop in the future. Exciting times are indeed ahead.

I would like to take this opportunity to thank the management and employees, as well as my fellow directors, for their commitment and hard work in 2016.



P.B. SCOTT
CHAIRMAN

Phenomenal Women of SEPROD

Ann-Marie Smith

JAMAICA GRAIN & CEREALS LTD.

Ann-Marie Smith joined the team at Jamaica Grain and Cereals on September 28, 2009. She has diligently worked her way up from the position of packer on the line to Team Leader of the Bleach Plant, to her current role as Hygiene and Pest Control Supervisor. Her persistence and no-nonsense attitude to work along with her people skills have helped her along this career path, even as she fostered and maintained healthy teamwork and camaraderie among fellow co-workers and management.

She is quick to offer suggestions on how processes can be improved and willing to go above and beyond the call of duty in executing her tasks.

Ann-Marie leads by example. She is hands-on. Despite her supervisory role, no task is too large or small for her to get involved in. From assisting with packing or labelling to cleaning and sanitation, she takes the lead in getting it done.

Confident in expressing her personal concerns on matters that need attention, she has mastered the art of tailoring her presentation to suit her audience and as a result of her ability to engage her team members, they display a consistent willingness to co-operate with her.

Ann-Marie's sound judgment and determination to achieve her objectives, despite apparent challenges, have identified her as a model employee, and for 2017, one of Seprod's Phenomenal Women.





MANAGEMENT DISCUSSION AND ANALYSIS



Richard Pandohie
CHIEF EXECUTIVE OFFICER

*Dear Shareholders, Associates
and Customers,*

*2016 was a year full of positive
results and game changing
decisions. We accelerated our
transformation to deliver on the
Board's mandate of evolving
Seprod into a sustainable
growth entity, delivering above
average returns and being a
significant contributor to
Jamaica's growth ambition.*

This transformative process is a journey. We have completed the second year and it was a satisfying one.

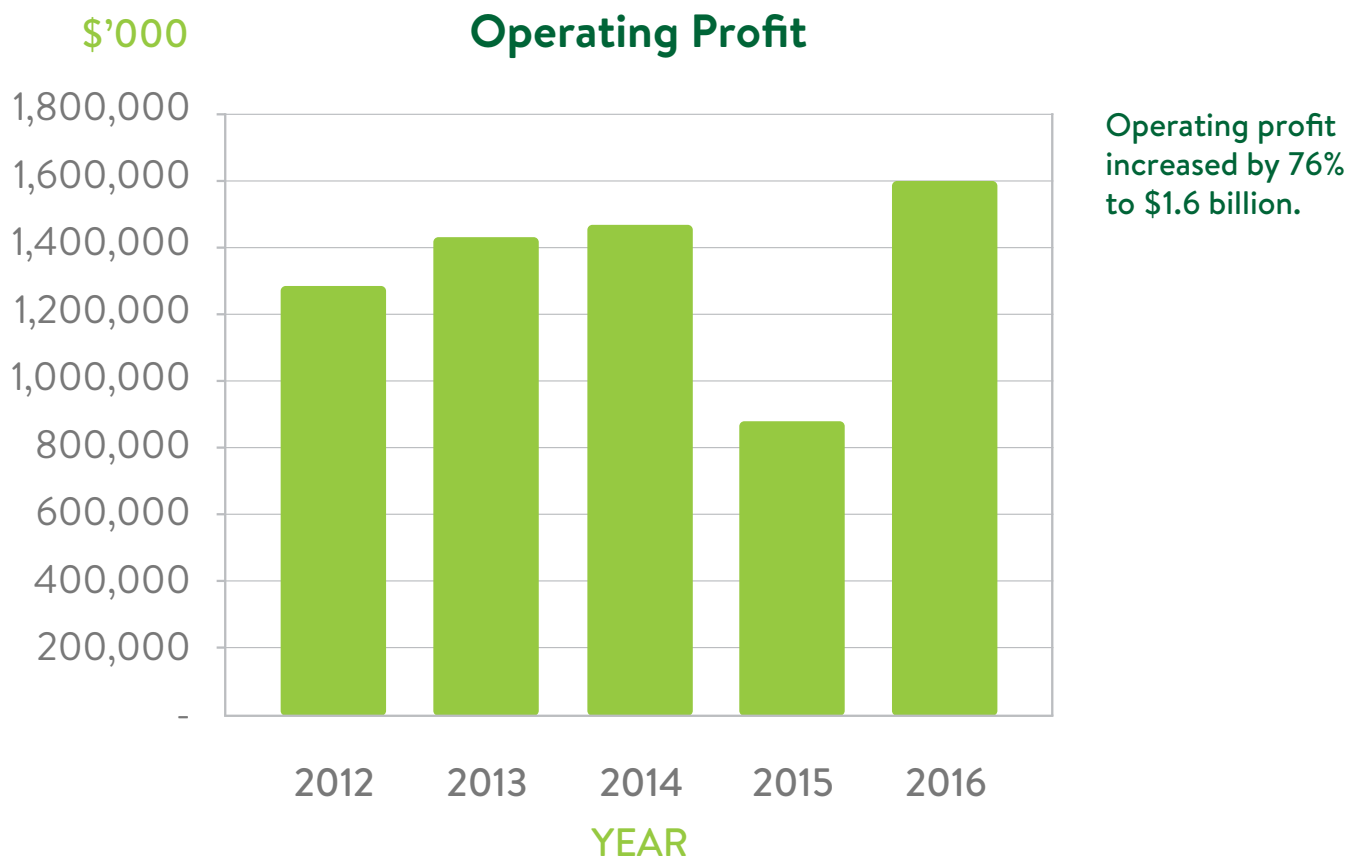
In 2016, the company reflected a \$2 billion or 15% rise in revenue to \$15.7 billion at year-end. We had an operating profit of \$1.6 billion, an increase of 76% over 2015. Net profit after taxation increased by 51% to \$875 million.

The improved performance was driven by multiple factors. These included reduced loss at the sugar operations, benefits reaped as a result of the restructuring conducted in 2015, excellent returns on our investment portfolio, a quantum leap in the size of our export business and a raft of exciting product innovations capitalizing on the strength of our brands.

The company spent over \$700 million in 2016 to upgrade its factories and invest in an irrigation system at the dairy farms bringing the total capital expenditure over the last two (2) years to over \$1.4 billion. These investments have set a solid platform for us to drive productivity, improve our capability to deliver exciting new products to our consumers and create a stimulating work environment for our employees.

Seprod continues to strengthen its focus on quality and food safety. We have implemented a program to ensure that all our factories and farms are FSSC 22000 certified (Food Safety System). This will be succeeded by an ISO 9001 (Quality) Certification across all our facilities. Full implementation of both Food Safety and Quality Certifications are expected to be completed by 2018. Let me update you on the 2016 performance.

Group revenue for 2016 was \$15.7 billion which is an increase of 15% over 2015, mainly driven by new products to the portfolio, improvement in weather conditions which positively impacted the agriculture business in the latter part of the year, and reduction in losses at the sugar operations as we reaped the benefits of the restructuring exercise.

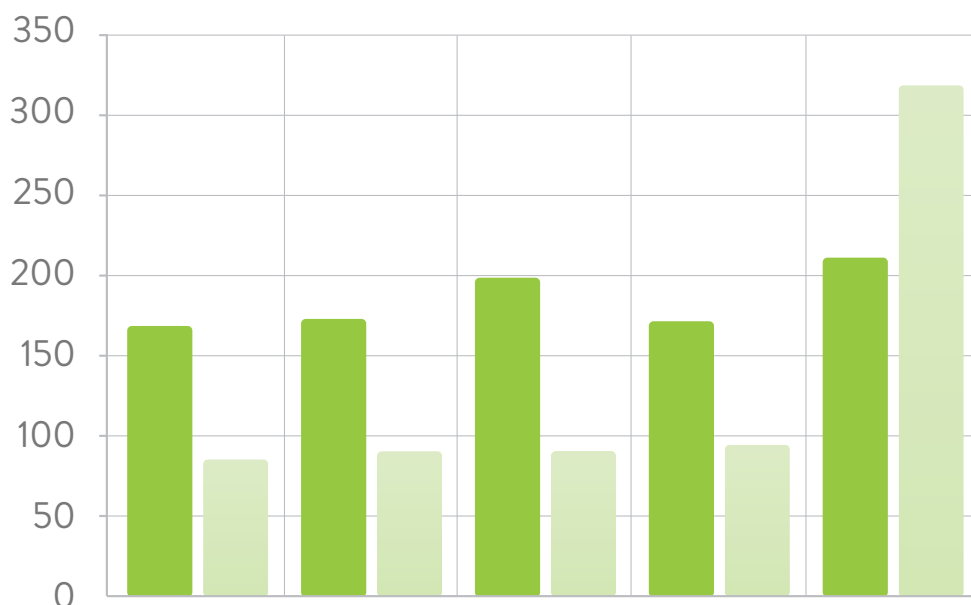


Earnings & Dividends per Share

Earnings per share were \$2.11 up from \$1.68 in prior year. An increase of \$0.43 or 25.6%.

Dividend per share was \$3.23, up from \$0.95 in prior year, an increase of \$2.28 or 240%.

- Total assets grew by 12.4% to \$17.4B.
- Shareholders' equity decreased by \$542m to \$9.9B.



| | 2012 | 2013 | 2014 | 2015 | 2016 |
|----------------------|------|------|------|------|------|
| ■ Earnings Per Share | 170 | 175 | 196 | 168 | 211 |
| ■ Dividend Per Share | 83 | 83 | 90 | 95 | 323 |

We have a solid balance sheet that reflects a strong financial position and sets us on a firm footing to pursue our growth agenda.

Looking Forward to 2017 and Beyond

Management will deliver revenue and operating profit growth in 2017. We intend to achieve this by:

- Continuing to innovate at pace and scale by deepening the connection with our consumers thus generating meaningful insights that will be used to build on our innovation platform. During 2016, we introduced Heavy Cream, Evaporated Milk, Condensed Milk, Lactose Free Milk and Consumer Packaged Sugar.
- Partnering with dairy farmers to increase milk production.
- Achieving break-even in the sugar operations.
- Looking for acquisition opportunities and partnerships.
- Driving export growth. Our expectation is to grow exports in excess of 50% each year.
- Attracting and investing in talented people - people endowed with the right skills, as well as the agility and passion to perform.
- Increasing our distribution footprint across the country and across all channels to expand our consumer base.
- Creating a foundation of operational excellence to drive productivity in every facet of the operation.
- Engaging in contract manufacturing opportunities.
- Giving back to the communities we serve. We are proud of the work of the SEPROD Foundation and the impact we are having on improving the lives and skillset of Jamaicans.

Recognition must be given to the over 1,000 team members who worked diligently to deliver these results. We have talented and engaged people, who are passionate about the company and the iconic brands that we bring to our customers and consumers every day. Investing in the development of our team members forms an important part of our objectives towards sustainable growth.

Our plans are ambitious but realistic. Team Seprod is fully engaged and remains confident that we will unlock our full potential to deliver shareholder value and contribute to Jamaica being a place of choice to live and work. On behalf of all the employees of Seprod, I wish to thank you for your continued confidence in our company. The incredible journey continues.

Best Regards,

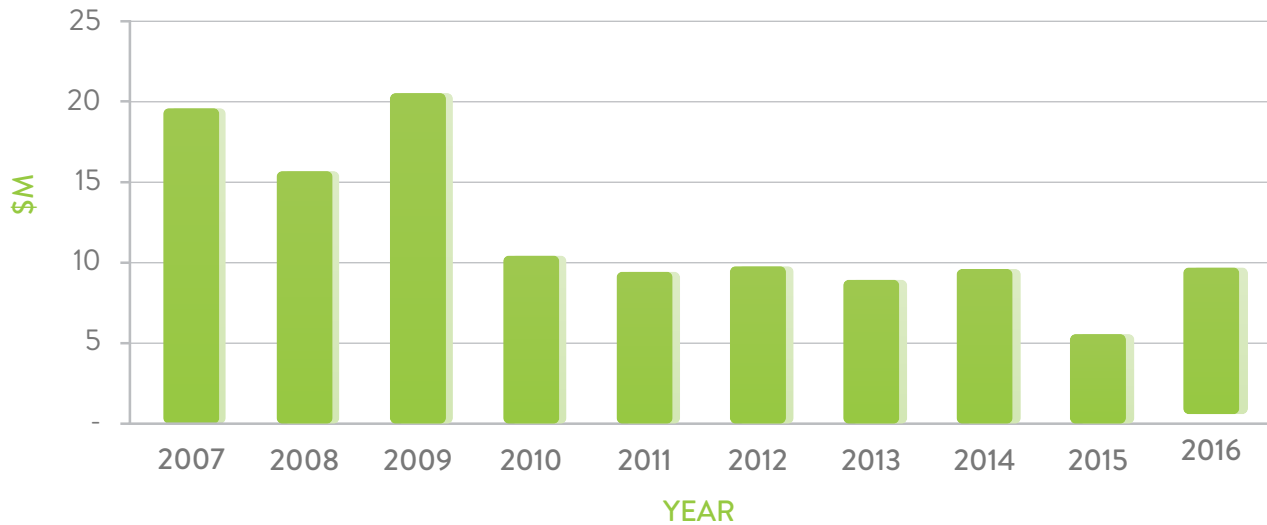


RICHARD PANDOHIE
CHIEF EXECUTIVE OFFICER

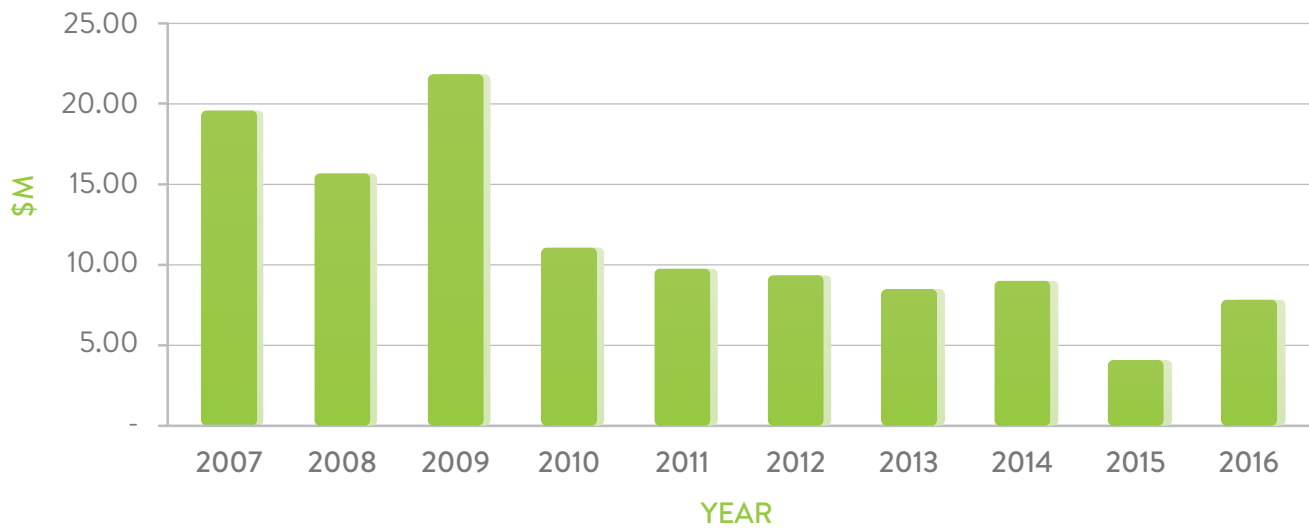
Statistical Highlights

| | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
|----------------------------------|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|
| Revenue | 15,781,917 | 13,777,863 | 14,007,117 | 13,921,759 | 12,723,578 | 12,005,202 | 9,776,563 | 9,495,060 | 9,257,660 | 6,189,984 |
| Operating Profit | 1,588,716 | 900,823 | 1,460,478 | 1,419,318 | 1,305,328 | 1,256,314 | 1,206,866 | 2,210,782 | 1,464,258 | 933,005 |
| Profit from Assoc. Comps. | - | - | - | - | - | - | - | - | - | 202,612 |
| Finance & Other Income | 1,051,619 | 760,629 | 682,791 | 867,368 | 490,547 | 469,858 | 343,409 | 756,239 | 520,064 | 409,072 |
| Pretax Profit | 1,185,924 | 604,058 | 1,170,645 | 1,118,394 | 1,199,632 | 1,193,951 | 1,170,927 | 2,185,901 | 1,435,462 | 1,235,069 |
| Net-Profit after Taxation | 875,209 | 576,900 | 895,375 | 767,878 | 834,027 | 767,280 | 830,263 | 1,485,937 | 938,203 | 1,013,009 |
| Shareholders' Equity | 9,977,500 | 10,519,084 | 10,077,628 | 9,366,647 | 8,596,211 | 8,072,140 | 7,761,085 | 6,978,781 | 5,875,350 | 5,255,547 |
| Earnings Per Stock Unit (cents) | 211 | 168 | 196 | 175 | 170 | 169 | 195 | 286 | 182 | 196 |
| Dividends per Stock Unit (cents) | 323 | 95 | 90 | 83 | 83 | 76 | 75 | 65 | 45 | 35 |

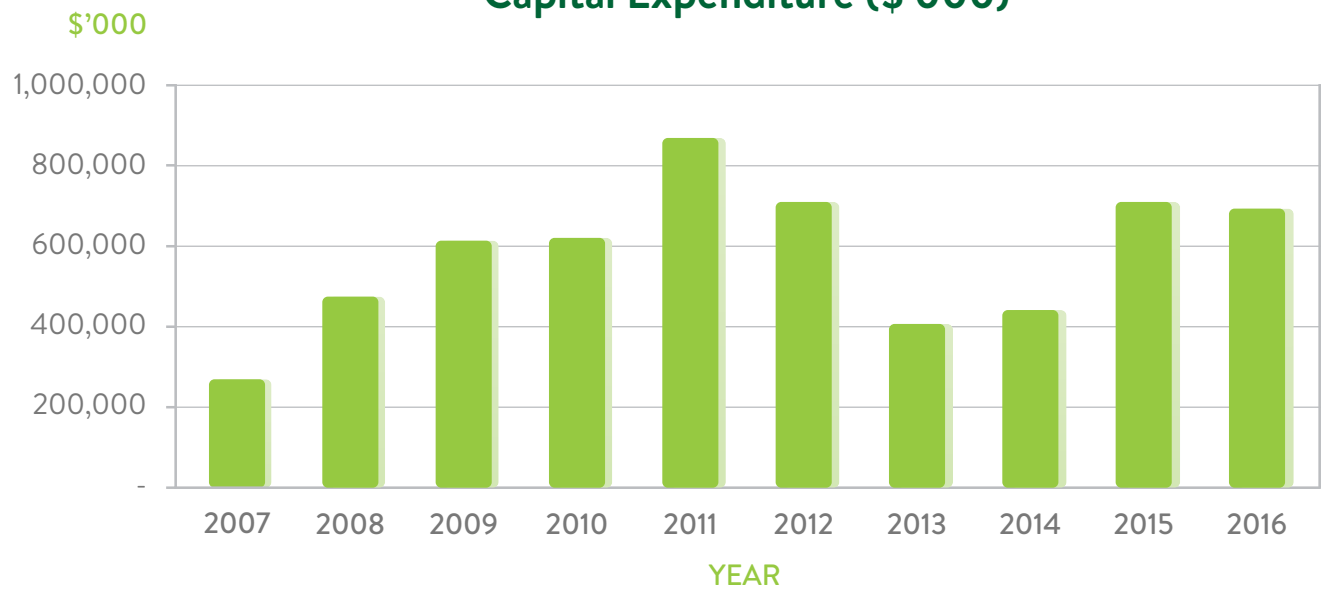
Return on Equity



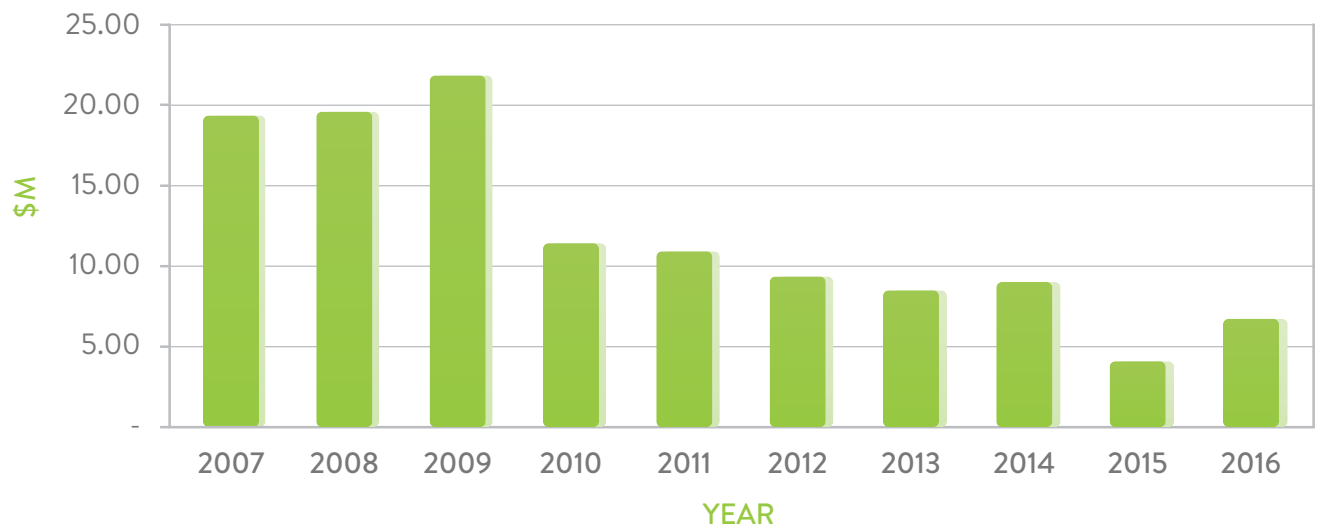
Pre-tax Profit to Sales



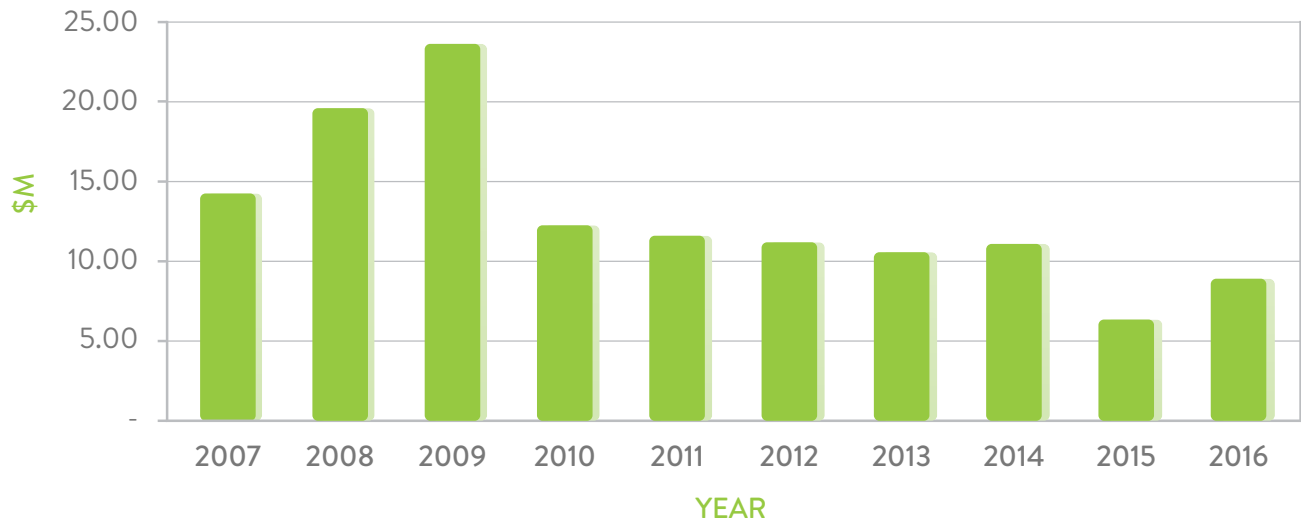
Capital Expenditure (\$'000)



Pre-tax Profits to Total Assets



Operating Profits to Total Assets





**Industrial
Sales Limited**

*A premier food marketing
& distribution entity*



Get your taste of
Miracle today!



seprod.com



GROUP OF COMPANIES

Phenomenal Women of SEPROD

Chrisette Gayle CORPORATE

Chrisette has been a part of the Seprod Team since 2001. She has held a number of posts during her employment and was recently promoted to her current role of Marketing Associate through which she has responsibility for promotional activities for several of the Company's brands.

Chrisette's effervescent personality and very positive team spirit serve to inspire fellow employees, customers and clients alike. Her positive work attitude, professional tone and engaging spirit have identified her as easy to work with and sufficiently flexible to handle change despite her environment or circumstance.

She embodies what it means to be a great Seprod employee, one who embraces challenges, is continually prepared for transformation, and willing to assist other team members to succeed. It is fitting that this valuable member of Seprod's Corporate Office team be selected to be among the Company's Phenomenal Women for 2017.



MARKETING REPORT

INTRODUCTION

As we continued to build and develop our brands, 2016 saw the Marketing Team focusing on the following Strategic Pillars – to deliver on the Brand promise:

1. Innovation and Renovation: Creating new Value Propositions for consumers, while expanding that base and investing in the core brands to make them more exciting.

2. Economies of Scale: Reducing unit cost of production towards price competitiveness.

3. High Performance Culture: Attracting and investing in people who are passionate about our brands and country.

4. Mutually Beneficial Partnership: Partnering with stakeholders to bring value to our customers, consumers and communities.

INNOVATION AND RENOVATION

Golden Grove Sugar Launch and Exportation.

SEPROD Group is rolling out a “**Drier, Purer and Cleaner**” bulk and retail packs of Golden Grove Sugar in a variety of sizes.



Golden Grove Sugar SKUs.

Seprod invested over \$120 million in the plant and packing equipment to deliver the FIRST locally produced “Golden Grove packaged sugar” to the consumer market.



L-R: Mr. Peter Thwaities, Mr. Byron Thompson and Mr. Richard Pandohie (CEO), seeing off the first export shipment of Golden Grove Sugar.

In 2016, the Seprod Group of Companies exported the first shipment of sugar to the international market from its Golden Grove Sugar operations in St. Thomas, Jamaica. This shipment comprised 2,500 bags or 125,000kg of Golden Grove branded sugar. Today, Seprod's Golden Grove packaged sugar is the most widely exported brand of local sugar.

Rebranding of The Serge Brand with NEW Logo and Packaging.



Marketing Report Cont'd

Serge Sweetened Condensed Milk (SCM) and Serge Evaporated Milk (SEM) Launch

Serge Island Dairies Limited (Serge) has expanded its dairy product line to include a locally manufactured Evaporated Milk. The NEW Serge Evaporated Milk and Sweetened Condensed Milk are made with Jamaican Grade A cow's milk - which makes them creamier. This is the perfect way to enjoy one's favourite beverage or pastry.



Lactose Free Milk and '#LookAtMilkNow' Campaign Launch.



Serge Egg Nog Launch



BUILDING ECONOMIES OF SCALE

International Biscuit Limited Oven Unveiling

Variable Profile Liquid Oil Spray System
(valued at J\$50m)

- Only one in the Caribbean
- Dispenses oil and slurry mixtures to specification (generates very little waste)
- Energy efficient
- Allows for more competitive pricing of our products
- Low maintenance
- Significant reduction in raw material usage
- Reduction in costs associated with waste disposal



L-R: Mr. P.B. Scott (Chairman) unveiling the new oven with Minister Karl Samuda and the Most Hon. Prime Minister Andrew Holness.

Marketing Report Cont'd

Pro series direct forced convection oven (J\$100m)

- Environmentally friendly emissions (no carbon monoxide emissions)
- Improves productivity yields by over 45%
- Allows IBL to compete locally and internationally with competitive pricing.
- Energy Efficient
- Low maintenance
- Fully automated controls (speed temperature)
- Fully automated control panel allows for easy increase/decrease of speed and temperature which in turn allows for volume control.

HIGH PERFORMANCE CULTURE



*Multi-Award winning
Serge Island Farm team led by
Dr. Gavin Bellamy (Kneeling).*

Denbigh Agricultural Show

Winners of:

1. Champion Jamaica Hope Heifer over one (1) and under 3 years
2. Supreme Champion Dairy Cow
3. Feed Cup for Dairy Type Heifer.
4. Best Uddered Dairy Cow
5. Champion Dairy Heifer
6. Champion Purebred Jamaica Hope Heifer



Mrs. Juliet Holness, MP, speaks with Ms. Chrisette Gayle about the new Serge SCM product.

JMA/JEA Jamaica Expo – Most Informative Booth



In 2016, Seprod participated in the 45th staging of Expo Jamaica, the largest biennial trade show of the Caribbean hosted by the Jamaica Manufacturers Association (JMA) and the Jamaica Exporters Association (JEA) in partnership with JAMPRO. The Seprod Booth was voted Most Informative Booth at the Expo.

Marketing Report Cont'd



*Hon. Robert Montague
greeted by Seprod's CEO
Richard Pandohie at the
Seprod Booth.*

MUTUALLY BENEFICIAL PARTNERSHIPS

World Milk Day – Half Way Tree Square, Kingston Jamaica



*Mr. Richard Pandohie (CEO) hitting
the streets of Half Way Tree distributing
milk on World Milk Day.*

The objective was to publicize activities connected with milk and the milk industry and promote a national celebration of milk as a vital global and national food and key source of quality nutrition for the population of Jamaica. World Milk Day is utilized as a platform for the continued promotion of the DRINK REAL MILK CAMPAIGN designed to sensitize the public to the nutritional benefits of drinking real milk over imported milk substitutes and to encourage greater consumption of real milk.

Culinary Art Partnerships

Gastronomy Events



L-R: Hon. Edmund Bartlett, Minister of Tourism, Mr. Richard Pandohie - Seprod's CEO and Mrs. Jennifer Griffith - Permanent Secretary in the Ministry of Tourism.

We partnered with the Ministry of Tourism's Linkages Network to host Jamaica's first seminar on oils and fats in Jamaica. The seminar, dubbed The Gastronomy of Fats and Oils, featured cutting edge presentations from internationally recognized oil and fats consultant Judy Carter, culinary demonstrations from the Chairman of the Jamaica Culinary Federation, Chef Dennis McIntosh, and a display of Jamaican spices courtesy of the Jamaica Business Development Corporation (JBDC).

Jamaica Food And Drink



The Jamaica Food & Drink Festival is modelled after international food festivals such as the South Beach Wine & Food Festival and the Aspen Wine and Food Festival. It is the celebration of great spirits, fine foods and live inclusive gastronomic events that showcase the best Jamaica has to offer. Serge showcased a variety of pastry and pasta options for the four day event and also partnered with various chefs to deliver exciting menu options to the patrons.

A patron tries a delectable dessert from the Seprod display.

Marketing Report Cont'd



Miracle Ketchup Awarded the Pan Chicken Ketchup of the Year.

CB Pan Chicken Programme

The Miracle and Monster Milk brands, both participated in the 11th staging of CB Small Vendors Pan Chicken Championship series. The competition visited Black River, St Elizabeth and Boston, Portland, with the finals being hosted in the Half Way Tree Transport Centre, Kingston.

Seprod “Share the Joy”



His Worship the Mayor Senator Councillor Delroy Williams takes first photo with Team Seprod at the official opening of Seprod's Cabin in the Park.

SEPROD FOUNDATION

The Seprod Foundation continued its mission to create a positive impact on the community through proactive engagement. Here are a few highlights from the Foundation's initiatives in 2016:

Seprod Foundation and CASE Student Internship Programmes



Mrs. Melanie Subratie (Chairman of Seprod Foundation) and Hon. Karl Samuda (Minister of Industry, Commerce, Agriculture and Fisheries) signing MOU.

These two entities are seeking to cooperatively formalize their commitment to advance economic growth and stabilize Jamaica's Agricultural sector through partnership initially centered around the redevelopment of the Dairy sector.

The signing signifies the entities willingness to:

- Work together to revitalize the Jamaica dairy industry through a model of integration involving key stakeholders that leads to a sustainable long-term growth path for the industry.
- Assist in the ongoing transformation of the dairy operations at CASE to better prepare students for work and entrepreneurial activities within the dairy industry and to ensure that the standards of the agricultural instruction offered at CASE, meet the requirements of the dairy farming community/industry.
- Use more efficiently, Jamaica's natural resources to enhance the dairy industry.
- Collaboratively use technical staff at Seprod and academic staff at CASE to conduct research, training, outreach, professional development of students and other areas of mutual interest.
- Create opportunities for student interns to be trained in dairy farming and other areas of interest at Seprod Ltd and its subsidiaries.

Seprod Foundation Cont'd

Seprod Foundation C.A.S.E. and G.S.A.T. Award Programme



Mrs. Melanie Subratie (Chairman Seprod Foundation) handing over gift to Hon. Floyd Green, who was the Guest Speaker at the Award Ceremony.



Recipients of Scholarships to attend C.A.S.E. join the Seprod Management Team for photos after the award ceremony.



Seprod Foundaton 2016 GSAT Awardees.



GSAT Awardees show the CEO how to do a proper Selfie.

Phenomenal Women of SEPROD



Juliet Martin

GOLDEN GROVE SUGAR COMPANY LTD.

Miss Juliet Martin joined Golden Grove Sugar Company as a Sugar House Foreman in February 2011 and was promoted five years later to Sugar Warehouse Supervisor. Ms. Martin has embraced her new role, supervising the daily operations which include planning and scheduling shipments, inventory control and dispatching and transportation of goods. She has maintained a track record of consistency maintaining detailed records and files of all warehousing activities as well as good food manufacturing housekeeping practices and security, in compliance with internal guidelines and external regulations.

The work Miss Martin accomplishes in a day is due to her amazing perseverance and ability to organize and prioritize the workload effectively. She is a source of inspiration to her co-workers; loves people, works hard and always tries to lift the spirits of those around her with her unfailingly cheerful, upbeat and positive attitude even when the team struggles with challenges.

Juliet's dynamic approach to work and her "get it done" attitude have earned her the respect of all her co-workers.

Miss Martin maintains a very positive family life and expresses an undying commitment to the well-being of her children. She attributes her success and her ability to handle different tasks simultaneously, and the many different personalities she has to interact with daily, to her role as a mother.

She enjoys reading and a good game of netball in her spare time.

We are proud to identify her as one of Seprod's Phenomenal Women for 2017.



FINANCIAL STATEMENTS

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Independent auditor's report

To the Members of Seprod Limited

Report on the audit of the consolidated and stand-alone financial statements

Our opinion

In our opinion, the consolidated financial statements and stand-alone financial statements give a true and fair view of the consolidated financial position of Seprod Limited (the "Company") and its subsidiaries (together 'the Group') and the stand alone financial position of the Company as at 31 December 2016, and of their consolidated and stand-alone financial performance and their consolidated and stand-alone cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and with the requirements of the Jamaican Companies Act.

What we have audited

Seprod Limited's consolidated and stand-alone financial statements comprise:

- the consolidated and stand-alone statements of comprehensive income for the year ended 31 December 2016;
- the consolidated and stand-alone statements of financial position as at 31 December 2016;
- the consolidated and stand-alone statements of changes in equity for the year ended 31 December 2016;
- the consolidated and stand-alone statements of cash flows for the year ended 31 December 2016;
- the notes to the financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the audit of the consolidated and stand-alone financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

PricewaterhouseCoopers, Scotiabank Centre, Duke Street, Box 372, Kingston, Jamaica
T: (876) 922 6230, F: (876) 922 7581, www.pwc.com/jm



Our audit approach

Audit scope

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated and stand-alone financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

How we tailored our group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

The Group consists of 11 legal entities located in Jamaica and St. Lucia, each of which is considered as a component for audit scoping purposes. The accounting records for these entities are maintained in Jamaica at the Group head office. All entities within the Group are audited by the same engagement team and leader from PwC Jamaica. Full scope audits were performed for all components.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and stand-alone financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and stand-alone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter | How our audit addressed the Key audit matter |
|--|--|
| <p>Valuation of unquoted equity securities (Group and Stand-Alone)</p> <p><i>See notes 2i and 17 to the financial statements for disclosures of related accounting policies, judgements and estimates.</i></p> <p>Unquoted equity securities on the consolidated and stand-alone statement of financial position total \$1,705 million as at 31 December 2016, which represent 10% and 12% of total assets of the Group and Company, respectively.</p> <p>Seprod Limited holds equity securities in a related party company, where it does not exercise significant influence. These securities are not quoted in an active market. The fair value of</p> | <p>We evaluated management's future cash flow forecasts, and the process by which they were drawn up, including testing the underlying calculations and comparing them to the latest Board approved budgets of the investee. We compared previous forecasts to actual results to assess the performance of the investee and the accuracy of forecasting. No exceptions were noted.</p> <p>We challenged management's key assumptions by:</p> <ul style="list-style-type: none"> • Comparing long term growth rates in the forecasts to historical results, economic and industry forecasts. • Our valuation expert evaluated management's assumptions around the selected growth rates and discount rates by reference to valuations of similar companies. |



these securities is determined using a valuation model based on discounted future cash flows.

The magnitude of the balance, the complexity of the valuation model used, the use of management assumptions and the potential for misstatement caused us to focus on this balance. In particular, management's judgement relating to the investee's future cash flows, rates of growth and selection of an appropriate discount rate.

Management used an independent valuation expert to assist in the valuation process.

- We compared the key assumptions to externally derived data where possible, including market expectations of investment return, projected economic growth and interest rates.
- We applied sensitivities in evaluating management's assessment of the planned growth rate in cash flows and changes in discount rates.

We found no material errors from our testing.

Other information

Management is responsible for the other information. The other information comprises the Annual Report (but does not include the consolidated and stand-alone financial statements and our auditor's report thereon), which is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and stand-alone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and stand-alone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and stand-alone financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the consolidated and stand-alone financial statements

Management is responsible for the preparation of the consolidated and stand-alone financial statements that give a true and fair view in accordance with Internal Financial Reporting Standards and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of consolidated and stand-alone financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and stand-alone financial statements, management is responsible for assessing the Group's and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group and Company's financial reporting process.



Auditor's responsibilities for the audit of the consolidated and stand-alone financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated and stand-alone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and stand-alone financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and stand-alone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and stand-alone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and stand-alone financial statements, including the disclosures, and whether the consolidated and stand-alone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and stand-alone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

As required by the Jamaican Companies Act, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the accompanying consolidated and stand-alone financial statements are in agreement therewith and give the information required by the Jamaican Companies Act, in the manner so required.

The engagement partner on the audit resulting in this independent auditor's report is Recardo Nathan.

PricewaterhouseCoopers

Chartered Accountants
4 April 2017
Kingston, Jamaica

Seprod Limited

Consolidated Statement of Comprehensive Income

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|---|------|----------------|----------------|
| Revenue | | 15,781,917 | 13,777,863 |
| Direct expenses | | (12,291,448) | (11,114,536) |
| Gross Profit | | 3,490,469 | 2,663,327 |
| Finance and other operating income | 6 | 1,051,619 | 760,629 |
| Selling expenses | | (589,830) | (510,648) |
| Administration expenses | | (2,171,049) | (1,798,595) |
| Other operating expenses | | (192,493) | (213,890) |
| Operating Profit | | 1,588,716 | 900,823 |
| Finance costs | 9 | (374,631) | (290,054) |
| Share of results of joint venture | 18 | (28,161) | (6,711) |
| Profit before Taxation | | 1,185,924 | 604,058 |
| Taxation | 10 | (310,715) | (281,317) |
| Profit from continuing operations | | 875,209 | 322,741 |
| Discontinued operations | | | |
| Profit for the period from discontinued operations | 35 | - | 254,159 |
| Net Profit | | 875,209 | 576,900 |
| Other Comprehensive Income, net of taxes | | | |
| Item that will not be reclassified to profit or loss - | | | |
| Re-measurements of post-employment benefits | 10 | 166,725 | 71,775 |
| Items that may be subsequently reclassified to profit or loss - | | | |
| Unrealised fair value gains on available-for-sale investments | | (132,385) | 137,887 |
| Realised fair value gains on available-for-sale investments | | - | (143,580) |
| | 10 | (132,385) | (5,693) |
| TOTAL COMPREHENSIVE INCOME | | 909,549 | 642,982 |
| Net Profit is attributable to: | | | |
| Stockholders of the Company | 11 | 1,092,043 | 865,953 |
| Non-controlling interest | | (216,834) | (289,053) |
| | | 875,209 | 576,900 |
| Total Comprehensive Income is attributable to: | | | |
| Stockholders of the Company | | 1,126,383 | 932,035 |
| Non-controlling interest | | (216,834) | (289,053) |
| | | 909,549 | 642,982 |
| Earnings per Stock Unit attributable to Stockholders of the Company: | 12 | | |
| From continued operations | | \$2.11 | \$1.18 |
| From discontinued operations | | - | \$0.50 |
| | | \$2.11 | \$1.68 |

Seprod Limited

Consolidated Statement of Financial Position

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|---|------|-------------------|-------------------|
| Non-current Assets | | | |
| Property, plant and equipment | 14 | 4,116,287 | 3,907,037 |
| Intangible assets | 16 | 1,694 | 4,234 |
| Available-for-sale investments | 17 | 1,705,475 | 1,837,860 |
| Investments in joint venture | 18 | 399,242 | 427,403 |
| Long term receivables | 19 | 3,543,922 | 2,584,476 |
| Retirement benefit asset | 20 | 40,300 | - |
| Biological assets | 21 | 236,343 | 250,759 |
| Deferred tax assets | 30 | 20,063 | 73,701 |
| | | <u>10,063,326</u> | <u>9,085,470</u> |
| Current Assets | | | |
| Inventories | 22 | 1,930,268 | 1,746,461 |
| Biological assets | 21 | 513,198 | 510,516 |
| Trade and other receivables | 23 | 3,991,910 | 1,740,697 |
| Financial asset at fair value through profit or loss | 24 | - | 807,069 |
| Current portion of long term receivables | 19 | 76,439 | 121,836 |
| Taxation recoverable | | 29,754 | 38,178 |
| Short term deposits | | 153,906 | 142,824 |
| Cash and bank balances | 25 | 667,505 | 1,312,707 |
| | | <u>7,362,980</u> | <u>6,420,288</u> |
| Current Liabilities | | | |
| Payables | 26 | 4,468,479 | 1,981,790 |
| Current portion of long term liabilities | 29 | 2,182,838 | 1,447,781 |
| Taxation payable | | 9,198 | 86,876 |
| | | <u>6,660,515</u> | <u>3,516,447</u> |
| Net Current Assets | | <u>702,465</u> | <u>2,903,841</u> |
| | | <u>10,765,791</u> | <u>11,989,311</u> |
| Equity Attributable to Stockholders of the Company | | | |
| Share capital | 27 | 560,388 | 560,388 |
| Capital reserves | 28 | 1,279,785 | 1,412,170 |
| Retained earnings | | 8,137,327 | 8,546,526 |
| | | <u>9,977,500</u> | <u>10,519,084</u> |
| Non-controlling Interest | | <u>(792,202)</u> | <u>(575,368)</u> |
| | | <u>9,185,298</u> | <u>9,943,716</u> |
| Non-current Liabilities | | | |
| Long term liabilities | 29 | 1,245,659 | 1,565,114 |
| Deferred tax liabilities | 30 | 191,834 | 182,581 |
| Retirement benefit obligations | 20 | 143,000 | 297,900 |
| | | <u>10,765,791</u> | <u>11,989,311</u> |

Approved for issue by the Board of Directors on 4 April 2017 and signed on its behalf by:



Paul B. Scott

Director



Richard Pandohie

Director

Seprod Limited

Consolidated Statement of Changes in Equity

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Equity Attributable to Stockholders of the Company | | | | | Non-controlling Interest | Total Equity |
|--|--|---------------|-----------------|-------------------|-------------|--------------------------|--------------|
| | Number of Shares | Share Capital | Capital Reserve | Retained Earnings | Total | | |
| | '000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at 1 January 2015 | 516,339 | 560,388 | 1,417,863 | 8,099,377 | 10,077,628 | (286,315) | 9,791,313 |
| Profit for the year | - | - | - | 865,953 | 865,953 | (289,053) | 576,900 |
| Fair value loss on investments | - | - | (5,693) | - | (5,693) | - | (5,693) |
| Remeasurements on pension and other retirement obligations | - | - | - | 71,775 | 71,775 | - | 71,775 |
| Total comprehensive income | - | - | (5,693) | 937,728 | 932,035 | (289,053) | 642,982 |
| Transactions with owners: | | | | | | | |
| Dividends paid (Note 13) | - | - | - | (490,579) | (490,579) | - | (490,579) |
| Balance at 31 December 2015 | 516,339 | 560,388 | 1,412,170 | 8,546,526 | 10,519,084 | (575,368) | 9,943,716 |
| Profit for the year | - | - | - | 1,092,043 | 1,092,043 | (216,834) | 875,209 |
| Fair value loss on investments | - | - | (132,385) | - | (132,385) | - | (132,385) |
| Remeasurements on pension and other retirement obligations | - | - | - | 166,725 | 166,725 | - | 166,725 |
| Total comprehensive income | - | - | (132,385) | 1,258,768 | 1,126,383 | (216,834) | 909,549 |
| Transactions with owners: | | | | | | | |
| Dividends paid (Note 13) | - | - | - | (1,667,967) | (1,667,967) | - | (1,667,967) |
| Balance at 31 December 2016 | 516,339 | 560,388 | 1,279,785 | 8,137,327 | 9,977,500 | (792,202) | 9,185,298 |

Seprod Limited

Consolidated Statement of Cash Flows

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|--|-------------|------------------------|-------------------------|
| Cash Flows from Operating Activities | | | |
| Cash provided by operating activities | 31 | <u>882,883</u> | <u>1,808,975</u> |
| Cash Flows from Investing Activities | | | |
| Purchase of property, plant and equipment | | (708,464) | (718,431) |
| Proceeds on disposal of property, plant and equipment | | 12,399 | 26,668 |
| Proceeds from disposal of available-for-sale investments | | - | 987,221 |
| Proceeds from disposal of fair value through profit and loss | | 1,178,195 | - |
| Issue of long term receivables | | (793,930) | (2,544,810) |
| Repayment of long term receivables | | 284,199 | 1,070,081 |
| Purchase of short term deposits | | (11,082) | (2,002) |
| Interest received | | 150,516 | 220,971 |
| Dividends received | | <u>18,398</u> | <u>25,023</u> |
| Cash provided by/(used in) investing activities | | <u>130,231</u> | <u>(935,279)</u> |
| Cash Flows from Financing Activities | | | |
| Long term loans received | | 958,311 | 1,076,964 |
| Long term loans repaid | | (728,030) | (488,573) |
| Dividends paid | | (1,667,967) | (490,579) |
| Interest paid | | <u>(237,276)</u> | <u>(225,269)</u> |
| Cash used in financing activities | | <u>(1,674,962)</u> | <u>(127,457)</u> |
| (Decrease)/Increase in cash and cash equivalents | | (661,848) | 746,239 |
| Net effect of foreign currency translation on cash | | 16,646 | 16,374 |
| Cash and cash equivalents at beginning of year | | <u>1,312,707</u> | <u>550,094</u> |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 25 | <u><u>667,505</u></u> | <u><u>1,312,707</u></u> |

Non cash transaction in prior the year was due to the disposal of a subsidiary at its deemed cost and the investment in joint venture (Note 35).

Seprod Limited

Statement of Comprehensive Income

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|--|------|------------------|----------------|
| Group costs recovered from subsidiaries | | 738,445 | 561,138 |
| Finance and other operating income | 6 | 1,682,168 | 1,027,188 |
| Administration expenses | 7 | (838,899) | (629,546) |
| Operating Profit | | 1,581,714 | 958,780 |
| Finance costs | 9 | (185,589) | (129,657) |
| Profit before Taxation | | 1,396,125 | 829,123 |
| Taxation | 10 | (151,086) | (61,450) |
| Net Profit | 11 | 1,245,039 | 767,673 |
| Other Comprehensive Income, net of taxes | | | |
| Item that will not be reclassified to profit or loss - | | | |
| Re-measurements of post-employment benefits | 10 | 166,725 | 71,775 |
| Items that may be subsequently reclassified to profit or loss - | | | |
| Unrealised fair value (losses)/gains on available-for-sale investments | | (132,385) | 137,887 |
| Realised fair value gains on available-for-sale investments | | - | (143,580) |
| | 10 | (132,385) | (5,693) |
| TOTAL COMPREHENSIVE INCOME | | 1,279,379 | 833,755 |

Seprod Limited

Statement of Financial Position

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|--|------|------------------|------------------|
| Non-current Assets | | | |
| Property, plant and equipment | 14 | 454,167 | 257,646 |
| Available-for-sale investments | 17 | 1,705,475 | 1,837,860 |
| Investment in subsidiaries | 18 | 1,398,010 | 1,398,107 |
| Investment in joint venture | 18 | 434,114 | 434,114 |
| Long term receivables | 19 | 3,431,474 | 2,553,392 |
| Retirement benefit assets | 20 | 40,300 | - |
| Deferred tax assets | 30 | - | 64,223 |
| | | <u>7,463,540</u> | <u>6,545,342</u> |
| Current Assets | | | |
| Trade and other receivables | 23 | 2,098,676 | 110,256 |
| Current portion of long term receivables | 19 | 47,696 | 89,754 |
| Due from subsidiaries | | 4,325,913 | 4,128,841 |
| Cash and bank balances | 25 | 300,382 | 1,097,907 |
| | | <u>6,772,667</u> | <u>5,426,758</u> |
| Current Liabilities | | | |
| Payables | 26 | 2,120,108 | 934,281 |
| Current portion of long term liabilities | 29 | 2,012,219 | 1,285,262 |
| Taxation payable | | 5,049 | 9,116 |
| Due to subsidiaries | | 2,751,240 | 1,676,709 |
| | | <u>6,888,816</u> | <u>3,905,368</u> |
| Net Current (Liability)/Assets | | <u>(115,949)</u> | <u>1,521,390</u> |
| | | <u>7,347,591</u> | <u>8,066,732</u> |
| Equity | | | |
| Share capital | 27 | 560,388 | 560,388 |
| Capital reserves | 28 | 719,247 | 851,632 |
| Retained earnings | | 5,500,609 | 5,756,812 |
| | | <u>6,780,244</u> | <u>7,168,832</u> |
| Non-current Liabilities | | | |
| Retirement benefit obligations | 20 | 143,000 | 297,900 |
| Long term liabilities | 29 | 379,024 | 600,000 |
| Deferred tax liabilities | 30 | 45,323 | - |
| | | <u>567,347</u> | <u>897,900</u> |
| | | <u>7,347,591</u> | <u>8,066,732</u> |

Approved for issue by the Board of Directors on 4 April 2017 and signed on its behalf by:



Paul B. Scott

Director



Richard Pandohie

Director

Seprod Limited

Statement of Changes in Equity

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Number of Shares '000 | Share Capital \$'000 | Capital Reserve \$'000 | Retained Earnings \$'000 | Total \$'000 |
|--|-----------------------------|----------------------------|------------------------------|--------------------------------|-----------------|
| Balance at 1 January 2015 | 516,339 | 560,388 | 857,325 | 5,407,943 | 6,825,656 |
| Profit for the year | - | - | - | 767,673 | 767,673 |
| Remeasurements on pension and other retirement obligations | - | - | - | 71,775 | 71,775 |
| Fair value gains on investments | - | - | (5,693) | - | (5,693) |
| Total comprehensive income | - | - | (5,693) | 839,448 | 833,755 |
| Transactions with owners: | | | | | |
| Dividends paid (Note 13) | - | - | - | (490,579) | (490,579) |
| Balance at 31 December 2015 | 516,339 | 560,388 | 851,632 | 5,756,812 | 7,168,832 |
| Profit for the year | - | - | - | 1,245,039 | 1,245,039 |
| Remeasurements on pension and other retirement obligations | - | - | - | 166,725 | 166,725 |
| Fair value loss on investments | - | - | (132,385) | - | (132,385) |
| Total comprehensive income | - | - | (132,385) | 1,411,764 | 1,279,379 |
| Transactions with owners: | | | | | |
| Dividends paid (Note 13) | - | - | - | (1,667,967) | (1,667,967) |
| Balance at 31 December 2016 | 516,339 | 560,388 | 719,247 | 5,500,609 | 6,780,244 |

Seprod Limited

Statement of Cash Flows

Year ended 31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2016 \$'000 | 2015 \$'000 |
|--|------|----------------|------------------|
| Cash Flows from Operating Activities | | | |
| Cash (used in)/provided by operating activities | 31 | (1,422) | 841,237 |
| Cash Flows from Investing Activities | | | |
| Purchase of property, plant and equipment | | (228,764) | (87,804) |
| Proceeds on disposal of property, plant and equipment | | 8,112 | 1,075 |
| Proceeds from disposal of available-for-sale investments | | - | 987,221 |
| Issue of long term receivables | | (681,482) | (2,481,644) |
| Repayment of long term receivables | | 45,064 | 1,070,081 |
| Interest received | | 681,243 | 458,544 |
| Dividends received | | 758,619 | 314 |
| Cash provided by/(used in) investing activities | | 582,792 | (52,213) |
| Cash Flows from Financing Activities | | | |
| Long term loans received | | 963,512 | 810,000 |
| Long term loans repaid | | (507,289) | (200,000) |
| Dividends paid | | (1,667,967) | (490,579) |
| Interest paid | | (183,797) | (123,437) |
| Cash used in financing activities | | (1,395,541) | (4,016) |
| (Decrease)/Increase in cash and cash equivalents | | (814,171) | 785,008 |
| Net effect of foreign currency translation on cash | | 16,646 | 16,015 |
| Cash and cash equivalents at beginning of year | | 1,097,907 | 296,884 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 25 | <u>300,382</u> | <u>1,097,907</u> |

Seprod Limited

Notes to the Financial Statements

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

1. Principal Activities and Operations

Seprod Limited ("the Company") is incorporated and domiciled in Jamaica. The Company is publicly listed on the Jamaica Stock Exchange, and has its registered office at 3 Felix Fox Boulevard, Kingston.

The Company and its subsidiaries are collectively referred to as "the Group".

Subsidiaries

The Company's subsidiaries, which are all incorporated and domiciled in Jamaica except for Xaymaca Limited and Golden Grove Funding Limited which are incorporated and domiciled in St. Lucia, and their principal activities, are as follows:

| Name of subsidiary | Principal activities |
|---|---|
| Belvedere Limited | Agriculture |
| Caribbean Products Company Limited | Manufacture and sale of oils and fats |
| Golden Grove Sugar Company Limited and its subsidiary | Sugar production |
| - Golden Grove Funding Limited | Investments |
| Industrial Sales Limited | Sale of consumer products |
| International Biscuits Limited | Manufacture and sale of biscuit products |
| Serge Island Dairies Limited | Manufacture and sale of milk products and juices |
| Serge Island Farms Limited | Dairy farming |
| Jamaica Edible Oils and Fats Company Limited | Dormant |
| Xaymaca Limited | Investments |
| Joint Venture | |
| Jamaica Grain and Cereals Limited | Manufacture and sale of corn products and cereals |

All subsidiaries are wholly owned, with the exception of Golden Grove Sugar Company Limited, which is owned 71.2% by the Company, 17.8% by Fred M. Jones Estate Limited and 11.0% by Quadrille Holdings.

A former subsidiary, Jamaica Grain and Cereals Limited became a 50% joint venture in 2015 following the disposal of 50% interest in the entity and the joint sharing of decision making responsibility with the other shareholder (Note 35).

Xaymaca Limited was liquidated during the year (Note 36).

Seprod Limited

Notes to the Financial Statements

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

2. Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

The consolidated financial statements of the Group and the financial statements of the Company standing alone (together referred to as the financial statements) have been prepared in accordance with International Financial Reporting Standards (IFRS). The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, biological assets at fair value through profit loss, and investments at fair value through profit and loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Although these estimates are based on managements' best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

Standards, interpretations and amendments to published accounting standards effective in the current financial year

Certain new standards, amendments and interpretations to existing standards have been published that became effective during the current financial period. The Group has assessed the relevance of all such new standards, interpretations and amendments and has concluded that the following are relevant to its operations:

Amendments to IAS 16, 'Property, Plant and Equipment' and IAS 38, 'Intangible Assets' -

Clarification of Acceptable Methods of Depreciation and Amortisation, (effective for the periods beginning on or after 1 January 2016). In these amendments, the IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The Group does not expect any impact from the adoption of the amendments on its financial statements as it does not use revenue-based depreciation or amortisation methods. The adoption of this amendment had no impact the financial statements of the Group.

Annual Improvements 2014, (effective for annual periods beginning on or after 1 January 2016). The amendments impact the following standards. IFRS 5 was amended to clarify that change in the manner of disposal (reclassification from "held for sale" to "held for distribution" or vice versa) does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such. The amendment to IFRS 7 adds guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement, for the purposes of disclosures required by IFRS 7. The amendment to IAS 19 clarifies that for post-employment benefit obligations, the decisions regarding discount rate, existence of deep market in high-quality corporate bonds, or which government bonds to use as a basis, should be based on the currency that the liabilities are denominated in, and not the country where they arise. The adoption of these amendments effective 1 January 2016 did not have any significant impact on the Group's financial statements.

Amendments to IAS 27, 'Separate financial statements' on equity accounting (effective for annual periods beginning on or after 1 January 2016). This amendment will allow entities to use the equity method in their separate financial statements to measure investments in subsidiaries, joint ventures and associates. This amendment did not have any impact on the financial statements.

Seprod Limited

Notes to the Financial Statements

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

2. Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards and amendments to published standards effective during the year (continued)

Amendments to IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture, (effective for annual periods beginning on or after 1 January 2016). These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business. A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are held by a subsidiary. The adoption of these amendments effective 1 January 2016 did not have any significant impact on the Group's financial statements.

Amendment to IAS 1, 'Presentation of Financial Statements', (effective for annual periods beginning on or after 1 January 2016). This amendment forms part of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. It clarifies guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendment also clarifies that the share of other comprehensive income (OCI) of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, classified between those items that will or will not be subsequently reclassified to profit or loss. There was no significant impact from adoption of this amendment during the year.

Amendment to IFRS 11, 'Joint arrangements' on acquisition of an interest in a joint operation', (effective for annual periods beginning on or after 1 January 2016) The main objective in amending IFRS 11 was to clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. This amendment did not have any impact on the financial statements.

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

At the date of authorisation of these financial statements, certain new standards, interpretations and amendments to existing standards have been issued which are mandatory for the Group's accounting periods beginning on or after 1 January 2017 or later periods, but were not effective at the statement of financial position date. The Group has assessed the relevance of all such new standards, interpretations and amendments, has determined that the following may be immediately relevant to its operations, and has concluded as follows:

Amendments to IAS 7, 'Statement of Cash Flows', (effective for annual periods beginning on or after 1 January 2017). In January 2016, the IASB published amendments to IAS 7 to improve information about an entity's financing activities. These amendments are as part of the IASB initiative to improve presentation and disclosure in financial reports. The amendments require disclosure of information enabling users to evaluate changes in liabilities arising from financing activities including both cash and non-cash changes. The future adoption of these amendments will result in additional disclosure in the financial statements.

Amendments to IAS 12, 'Income Taxes', (effective for annual periods beginning on or after 1 January 2017). In January 2016, the IASB published amendments to IAS 12 clarifying specifically how to account for deferred tax assets related to debt instruments measured at fair value as well as clarifying the guidance for deferred tax assets in general by adding examples and elaborating on some of the requirements in more detail. The amendments do not change the underlying principles for the recognition of deferred tax assets. The Group does not expect any significant impact on its financial statements arising from the future adoption of the amendments.

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2. Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

IFRS 9, 'Financial Instruments', (effective for annual periods beginning on or after 1 January 2018). This standard will replace IAS 39, 'Financial Instruments: Recognition and Measurement'. IFRS 9 addresses classification and measurement of financial assets and replaces the multiple classification and measurement models in IAS 39 with a single model that has only two classification categories: amortised cost and fair value. Classification of debt instruments under IFRS 9 is driven by the entity's business model for managing the financial assets and the contractual characteristics of the financial assets. All equity instruments are measured at fair value under IFRS 9. IFRS 9 removes also the requirement to separate embedded derivatives from financial asset hosts. It requires a hybrid contract to be classified in its entirety at either amortised cost or fair value.

For financial liabilities, IFRS 9 retains most of the IAS 39 requirements, including amortised cost accounting for most financial liabilities and the requirement to separate embedded derivatives. The main change is where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than in profit or loss, unless this creates an accounting mismatch.

Certain aspects of IFRS 9 are still under development and have not been finalised. The Group does not expect any significant impact from adoption of IFRS 9.

IFRS 15, 'Revenue from Contracts with Customers', (effective for the periods beginning on or after 1 January 2018). The new standard introduces the core principle that revenue must be recognised when the goods or services are transferred to the customer, at the transaction price. Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements. When the consideration varies for any reason, minimum amounts must be recognised if they are not at significant risk of reversal. Costs incurred to secure contracts with customers have to be capitalised and amortised over the period when the benefits of the contract are consumed. The Group is currently assessing the impact of future adoption of the new standard on its financial statements.

Amendment to IFRS 15, 'Revenue from contracts with customers' (effective for accounting periods beginning on or after 1 January 2018). These amendments comprise clarifications of the guidance on identifying performance obligations, accounting for licences of intellectual property and the principal versus agent assessment (gross versus net revenue presentation). The IASB has also included additional practical expedients related to transition to the new revenue standard.

Annual Improvements 2014-2016, (effective for annual periods beginning on or after 1 January 2018). The IASB issued its Annual Improvements to IFRSs 2014-2016 cycles amending a number of standards, the following of which are relevant to the Group. The amendments to *IFRS 12, 'Disclosure of interests in other entities'* clarified the scope of the standard. These amendments should be applied retrospectively for annual periods beginning on or after 1 January 2017.

IAS 28, 'Investments in associates and joint ventures' clarified that the election to measure at fair value through profit or loss an investment in an associate or a joint venture that is held by an entity that is a venture capital organisation, or other qualifying entity, is available for each investment in an associate or joint venture on an investment-by-investment basis, upon initial recognition

The Group is currently assessing the impact of future adoption of the amendments on its financial statements.

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2. Significant Accounting Policies (Continued)

(a) Basis of preparation (continued)

Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

IFRIC 22, 'Foreign currency transactions and advance consideration', (effective for annual periods beginning on or after 1 January 2018). The Interpretation covers foreign currency transactions when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income. It does not apply when an entity measures the related asset, expense or income on initial recognition at fair value or at the fair value of the consideration received or paid at a date other than the date of initial recognition of the non-monetary asset or non-monetary liability. Also, the Interpretation need not be applied to income taxes, insurance contracts or reinsurance contracts. The Group is currently assessing the impact of future adoption of the amendments on its financial statements.

IFRS 16, 'Leases', (effective for annual periods beginning on or after 1 January 2019). In January 2016, the IASB published IFRS 16 which replaces the current guidance in IAS 17. Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts. There is an optional exemption for lessees for certain short-term leases and leases of low-value assets. The Group is assessing the impact of future adoption of the amendments on its financial statements.

(b) Basis of consolidation

Consolidation of subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

Seprod Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

2. Significant Accounting Policies (Continued)

(b) Basis of consolidation (continued)

Consolidation of subsidiaries

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the profit or loss.

Intercompany transactions, balances and unrealised gains and losses on transactions between the Group companies are eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Loans to subsidiaries that are intended to provide subsidiaries with a long-term source of additional capital are considered additions to the Company's investment. Accordingly, these loans are included in Investment in Subsidiaries on the Company's statement of financial position.

Transactions with non-controlling interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as equity transactions ie. as transactions with owners in their capacity as owners. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

Joint ventures

Investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual right and obligations of each investor. The group has assessed the nature of its joint arrangement and has determined it to be a joint venture. The Group's interest in the joint venture is accounted for using the equity accounting method. Under the equity accounting method, investments in joint ventures are carried in the consolidated statement of financial position at cost as adjusted for the post acquisition changes in the Group's share of the net assets of the joint venture, less any impairment.

The Group's share of its joint ventures' post-acquisition profits or losses is recognised in the income statement, and its share of post-acquisition movements in reserves is recognised in other comprehensive income. Losses of the joint venture in excess of the group's interest are not recognised unless the group has incurred legal or constructive obligations or made payments on behalf of the joint venture. Unrealised gains on transactions between the group and its joint ventures are eliminated to the extent of the group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

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(expressed in Jamaican dollars unless otherwise indicated)

2. Significant Accounting Policies (Continued)

(c) Revenue and income recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods in the ordinary course of the Group's activities. Revenue is shown net of General Consumption Tax, returns, rebates and discounts and after eliminating sales within the Group. Revenue is recognised as follows:

Sales of goods – wholesale

Sales of goods are recognised when a Group entity has delivered products to the customer, the customer has accepted the products and collectability of the related receivables is reasonably assured. Some products are often sold with a right of return.

Sales of goods – retail

Sales of goods are recognised when a Group entity sells a product to the customer. It is the Group's policy to sell its products to the end customer with a right of return.

Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income.

Dividend income

Dividend income is recognised when the right to receive payment is established.

(d) Foreign currency translation

Items included in the financial statements of each of the Group's entities are measured using the currency of primary economic environment in which the entity operates, referred to as the functional currency. The functional currency of each entity is the same as its presentation currency. The consolidated financial statements are presented in Jamaican dollars, which is also the Company's functional currency.

Foreign currency transactions are translated into the functional currency at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from such transactions and from the translation of foreign currency monetary assets and liabilities at the year end exchange rates are recognised in profit or loss.

Translation differences resulting from changes in the amortised cost of foreign currency monetary assets classified as available-for-sale are recognised in profit or loss. Other changes in the fair value of these assets are recognised in other comprehensive income. Translation differences on non-monetary financial assets classified as available-for-sale are reported as a component of the fair value gain or loss in other comprehensive income.

(e) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Executive Committee that makes strategic decisions.

Seprod Limited

Notes to the Financial Statements

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2. Significant Accounting Policies (Continued)

(f) Property, plant and equipment

Buildings, plant and equipment are recorded at cost or deemed cost, less accumulated depreciation and impairment losses. All other property, plant and equipment are carried at historical cost less accumulated depreciation, except land, which is not depreciated.

Depreciation is calculated on the straight line basis at such rates as will write off the carrying value of the assets over the period of their expected useful lives. The expected useful lives are as follows:

| | |
|--------------------------------|---------------|
| Buildings | 30 – 50 years |
| Plant, equipment and furniture | 3 – 40 years |
| Motor vehicles | 3 - 5 years |

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down to its recoverable amount.

Gains and losses on disposals of property, plant and equipment are determined by reference to their carrying amount and are taken into account in determining profit.

Repairs and maintenance expenditure is charged to profit or loss during the financial period in which it is incurred.

(g) Intangible assets

Brands

Brands obtained by the Group in a business combination are recognised at fair value at the acquisition date. These brands are deemed to have a finite useful life, and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight line method to allocate the carrying value of brands over their estimated useful lives.

(h) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation but are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the greater of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are Grouped at the lowest levels for which there are separately identified cash flows. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

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Notes to the Financial Statements

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2. Significant Accounting Policies (Continued)

(i) Financial assets

Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's loans and receivables comprise 'trade and other receivables', long term receivables and 'cash and cash equivalents'.

(c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in profit or loss. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in profit or loss in the statement of comprehensive income within 'Finance and Other Operating Income' in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in profit or loss in the statement of comprehensive income as part of finance and other operating income when the Group's right to receive payments is established.

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(expressed in Jamaican dollars unless otherwise indicated)

2. Significant Accounting Policies (Continued)

(i) Financial assets (continued)

Recognition and measurement (continued)

Changes in the fair value of monetary and non-monetary securities classified as available for sale are recognised in other comprehensive income.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in profit or loss as 'Gains and losses from investment securities'.

Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit or loss in the statement of comprehensive income as part of other income. Dividends on available-for-sale equity instruments are recognised in profit or loss as part of finance and other operating income when the Group's right to receive payments is established.

(j) Impairment of financial assets

(a) Assets carried at amortised cost

The Group assesses, at the end of each reporting period, whether there is objective evidence that a financial asset or Group of financial assets is impaired. A financial asset or a Group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a Group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated statement of comprehensive income.

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2. Significant Accounting Policies (Continued)

(j) Impairment of financial assets (continued)

(b) Assets classified as available for sale

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a Group of financial assets is impaired. For debt securities, the Group uses the criteria referred to in (a) above. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in statement of comprehensive income. Impairment losses recognised in the arriving at profit or loss on equity instruments are not reversed through the consolidated statement of comprehensive income. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in arriving at profit or loss, the impairment loss is reversed through the consolidated statement of comprehensive income.

(k) Biological assets

(a) Livestock

Livestock is measured at its fair value less point of sale costs. Fair value is determined based on market prices of assets of similar age, breed and genetic merit.

(b) Sugar cane

Sugar cane is measured at its fair value, less estimated point of sale costs. Fair value is determined based on market prices of sugar and its by product, molasses. Changes in fair value of biological assets are recognised in profit or loss.

(l) Inventories

Inventories are stated at the lower of cost or net realisable value, cost being determined using the weighted average cost method. The cost of finished goods and work in progress includes cost of raw materials used, direct labour and an appropriate proportion of overhead expenses. The cost of merchandise for resale are determined using weighted average cost method. Net realisable value is the estimated selling price in the ordinary course of business, less the cost of selling expenses.

(m) Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

(n) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

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2. Significant Accounting Policies (Continued)

(o) Payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

(p) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the profit or loss in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

(q) Income taxes

Current tax is the expected tax payable on the taxable income for the year, using tax rates in force at the reporting date, and any adjustment to tax payable and tax losses in respect of previous years.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the carrying amounts of assets and liabilities and the corresponding tax bases. Currently enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax is charged or credited to profit or loss, except where it relates to items charged or credited to other comprehensive income or equity, in which case, deferred tax is also dealt with in other comprehensive income or equity.

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2. Significant Accounting Policies (Continued)

(r) Employee benefits

Pension obligations

Defined benefit plan

The Group operates a defined benefit plan, the assets of which are generally held in a separate trustee-administered fund. A defined benefit plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation.

The amount recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the statement of financial position date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality Government of Jamaica bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in income.

Defined contribution plan

The employees of the Group also participate in an Individual Retirement Scheme operated by an independent insurance Company. The Group makes fixed contributions to the scheme for participating employees. The Group has no obligation for the benefits provided under the scheme as these are payable by, and accounted for by the insurance Company. Accordingly, the Group recognises a cost equal to its contributions payable in respect of each accounting period in the statement of comprehensive income.

Other retirement benefits

The Group provides post-employment healthcare benefits to their retirees. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment using the same accounting methodology as used for defined benefit pension plans. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. These obligations are valued annually by independent qualified actuaries.

Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

Profit share scheme

The Group recognises a liability and an expense for bonuses, based on a formula that takes into consideration the profit attributable to the Company's equity holders after certain adjustments.

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2. Significant Accounting Policies (Continued)

(s) Leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

(t) Dividends

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Company's directors.

(u) Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Where any Group Company purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's equity holders until the shares are cancelled or reissued. Where such ordinary shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's equity holders.

(v) Provisions

Provisions for legal claims are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

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3. Financial Risk Management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity. The Board has established committees/departments for managing and monitoring risks, as follows:

Central treasury department

The central treasury department is responsible for managing the Group's financial assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Group. Group treasury identifies, evaluates and manages financial risks in close co-operation with the Group's operating units.

Audit Committee

The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the result of which are reported to the Audit Committee.

The most important types of risk are credit risk, liquidity risk and market risk. Market risk for the Group includes currency risk, interest rate and other price risk.

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3. Financial Risk Management (Continued)

(a) Credit risk

The Group takes on exposure to credit risk, which is the risk that its customers, clients or counterparties will cause a financial loss for the Group by failing to discharge their contractual obligations. Credit risk is the most important risk for the Group's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally from the Group's receivables from customers and its holdings of investments. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or Groups of related counterparties and industry segments.

Investments

The Group limits its exposure to credit risk by investing mainly in liquid securities, with counterparties that have high credit quality, and in Government of Jamaica securities. Accordingly, management does not expect any counterparty to fail to meet its obligations. The disclosures provided in this note are based on the Company's investment portfolio as at 31 December 2016.

Trade receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The executive committee has established a credit policy under which each customer is analysed individually for creditworthiness prior to the Group offering them a credit facility. Credit limits are assigned to each customer, which represents the maximum credit allowable without approval from the Board. The Group has procedures in place to restrict customer orders if the order will exceed their credit limits. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group on a prepayment basis.

Customer credit risk is monitored according to their credit characteristics such as whether it is an individual or Company, industry, aging profile, and previous financial difficulties. Trade receivables relate mainly to the Group's wholesale customers.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade receivables. The Group addresses impairment assessment in two areas: individually assessed allowances and collectively assessed allowances.

The Group's average credit period on the sale of goods is 30 days. Trade receivables over 30 days are provided for based on an estimate of amounts that would be irrecoverable, determined by taking into consideration past default experience, current economic conditions and expected receipts and recoveries once impaired.

Cash and bank balances

Cash transactions are limited to high credit quality financial institutions. The Group has policies that limit the amount of credit exposure to any financial institution.

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3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Ageing analysis of trade receivables that are past due but not impaired

Trade receivables that are less than 90 days past due are not considered impaired. The ageing analysis of trade receivables that are past due but not considered impaired is as follows:

| | The Group | | The Company | |
|----------------------|----------------|----------------|-------------|----------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| 30 – 60 days | 412,466 | 190,077 | - | - |
| 60 – 90 days | 139,341 | 68,777 | - | - |
| Greater than 90 days | 70,176 | - | - | - |
| | <u>621,983</u> | <u>258,854</u> | <u>-</u> | <u>-</u> |

Ageing analysis of trade receivables that are past due and considered impaired

Trade receivables of \$110,705,000 (2015 – \$82,442,000) for the Group and \$3,619,000 (2015 – \$3,619,000) for the Company were considered impaired and were fully provided for. The individually impaired receivables mainly relate to wholesalers who are in unexpected difficult economic situations. All of the aforementioned impaired receivables balances were greater than 90 days old.

Movement in the provision for impairment of trade receivables

The movement in the provision for impairment of trade receivables are as follows:

| | The Group | | The Company | |
|-----------------------------------|-----------------|-----------------|--------------|--------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| At start of year | 82,442 | 125,058 | 3,619 | 3,619 |
| Amounts recovered during the year | (18,935) | (12,996) | - | - |
| Provided during the year | 102,121 | 56,579 | - | - |
| Written off during the year | <u>(54,923)</u> | <u>(86,199)</u> | <u>-</u> | <u>-</u> |
| At end of year | <u>110,705</u> | <u>82,442</u> | <u>3,619</u> | <u>3,619</u> |

The creation and release of provision for impaired receivables have been included in administration expenses in profit and loss. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

There are no financial assets other than trade receivables that were individually impaired.

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3. Financial Risk Management (Continued)

(a) Credit risk (continued)

Trade receivables by customer sector

The following table summarises the credit exposure for trade receivables at their carrying amounts, as categorised by the customer sector:

| | The Group | | The Company | |
|--------------------------------|-----------|----------|-------------|---------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Supermarket chains | 95,155 | 92,072 | - | - |
| Retailers & Wholesalers | 854,787 | 695,299 | - | - |
| Distributors | 267,688 | 145,159 | - | - |
| Manufacturers | 67,145 | 32,349 | - | - |
| Others | 100,744 | 23,709 | 3,619 | 3,619 |
| | 1,385,519 | 988,588 | 3,619 | 3,619 |
| Less: Provision for impairment | (110,705) | (82,442) | (3,619) | (3,619) |
| | 1,274,814 | 906,146 | - | - |

The Company's receivables are due from the Company's affiliates. The majority of the Group's trade receivables are receivable from customers in Jamaica.

(b) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

Liquidity risk management process

The Group's liquidity management process, as carried out within the Group and monitored by the central treasury department, includes:

- (i) Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required.
- (ii) Maintaining a portfolio of highly marketable and diverse assets that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- (iii) Maintaining committed lines of credit.
- (iv) Optimising cash returns on investments.
- (v) Managing the concentration and profile of debt maturities.

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3. Financial Risk Management (Continued)

(b) Liquidity risk (continued)

Undiscounted contractual cash flows of financial liabilities

The tables below summarise the maturity profile of financial liabilities based on contractual undiscounted payments:

| | The Group | | | | | |
|-----------------------|-------------------|------------------|-------------------|-----------------|-----------------|-----------|
| | Within 1 Month | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | Over 5 years | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2016 | | | | | | |
| Long term liabilities | 31,137 | 156,801 | 2,174,498 | 1,237,611 | 77,462 | 3,677,509 |
| Trade payables | 1,640,404 | - | - | - | - | 1,640,404 |
| Due to affiliate | 2,103,555 | - | - | - | - | 2,103,555 |
| Other payables | 304,993 | - | - | - | - | 304,993 |
| | 4,080,089 | 156,801 | 2,174,498 | 1,237,611 | 77,462 | 7,726,461 |
| 2015 | | | | | | |
| Long term liabilities | 245,925 | 1,146,695 | 245,108 | 1,709,513 | 75,556 | 3,422,797 |
| Trade payables | 741,442 | 4,800 | - | - | - | 746,242 |
| Due to affiliate | 686,294 | - | - | - | - | 686,294 |
| Other payables | 253,674 | - | - | - | - | 253,674 |
| | 1,927,335 | 1,151,495 | 245,108 | 1,709,513 | 75,556 | 5,109,007 |

| | The Company | | | | |
|-----------------------|-------------------|------------------|-------------------|-----------------|-----------|
| | Within 1 Month | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| | 2016 | | | | |
| Long term liabilities | 17,689 | 112,321 | 2,036,530 | 393,036 | 2,559,576 |
| Other payables | 238,377 | - | - | - | 238,377 |
| Due to subsidiaries | 2,751,240 | - | - | - | 2,751,240 |
| Due to affiliate | 1,743,364 | - | - | - | 1,743,364 |
| | 4,750,670 | 112,321 | 2,036,530 | 393,036 | 7,292,557 |
| | 2015 | | | | |
| Long term liabilities | 222,116 | 1,089,538 | 72,025 | 615,144 | 1,998,823 |
| Other payables | 133,272 | - | - | - | 133,272 |
| Due to subsidiaries | 1,676,708 | - | - | - | 1,676,709 |
| Due to affiliate | 686,294 | - | - | - | 686,294 |
| | 2,718,390 | 1,089,538 | 72,025 | 615,144 | 4,495,098 |

Assets available to meet all of the liabilities and to cover financial liabilities include cash and investments.

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3. Financial Risk Management (Continued)

(c) Market risk

The Group takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks mainly arise from changes in foreign currency exchange rates and interest rates. Market risk is monitored by the Group treasury department which carries out extensive research and monitors the price movement of financial assets on the local and international markets. Market risk exposures are measured using sensitivity analysis.

There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign exchange risk arising from currency exposures, primarily with respect to the US dollar, Euro, Pound Sterling and the Canadian dollar. Foreign exchange risk arises primarily from transactions for purchases and sales and investing and financing activities. The statement of financial position at 31 December 2016 includes aggregate net foreign assets of approximately US\$30,653,000, £133,000 and (CND\$7,000) (2015 – aggregate net foreign liabilities of US\$10,848,000, £141,000 and CND\$7,000), in respect of such transactions.

The Company is exposed to foreign exchange risk arising from currency exposures, primarily with respect to the US dollar, Euro, Pound Sterling and the Canadian dollar. Foreign exchange risk arises primarily from transactions for purchases and sales and investing and financing activities. The statement of financial position at 31 December 2016 includes aggregate net foreign assets of approximately US\$17,995,000, £184,000 (2015 – aggregate net foreign assets of US\$20,384,000, £164,000), in respect of such transactions.

The Group manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions. The Group further manages this risk by maximising foreign currency earnings and holding foreign currency balances.

The following table indicates the effect on profit before taxation arising from changes in foreign exchange rates. There is no effect on other items of equity. The sensitivity analysis represents outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 6% devaluation/1% revaluation (2015 - 1% revaluation/8% devaluation) change in foreign currency rates, which represents management's assessment of the possible change in foreign exchange rates. The sensitivity was primarily as a result of foreign exchange gains and losses on translation of US dollar-denominated long term receivables, trade receivables, investment securities classified as available-for-sale, payables and long term liabilities.

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

| | The Group | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| Effect on profit before taxation - US\$ | | | | |
| 6% devaluation (2015 – 8%) | 39,371 | 103,830 | 116,103 | 195,106 |
| 1% revaluation (2015 – 1%) | (236,225) | (12,979) | (14,513) | (24,388) |
| Other currencies | | | | |
| 6% devaluation (2015 – 8%) | 202 | 2,030 | 1,734 | 2,304 |
| 1% revaluation (2015 – 1%) | (1,216) | (254) | (289) | (288) |

Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

Seprod Group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities.

The Group's interest rate risk arises from long term borrowings and available-for-sale debt instruments. The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on profit before taxation based on floating rate borrowing and available-for-sale debt instruments. The sensitivity of other components of equity is calculated by revaluing fixed rate available-for-sale investments for the effects of the assumed changes in interest rates.

The following table indicates the sensitivity to a reasonably possible increase/(decrease) in interest rates of 1%/(1%) in respect of Jamaican dollar denominated instruments (2015 – 1%/(1%) increase/decrease) and increase/(decrease) of 1.0%/(0.5%) for United States dollar denominated instruments (2015 – 1%/(0.5%) increase/decrease), with all other variables held constant, on profit before taxation and other components of equity.

| Change in basis points | Effect on Profit before Taxation | Effect on Other Components of Equity | Change in basis points | Effect on Profit before Taxation | Effect on Other Components of Equity |
|---------------------------|--|---|------------------------------|--|---|
| 2016 JMD / USD | 2016 \$'000 | 2016 \$'000 | 2015 JMD / USD | 2015 \$'000 | 2015 \$'000 |
| The Group | | | | | |
| +100/+100 | 7,354 | - | +100/+100 | 18,906 | - |
| -100/-50 | (3,677) | - | -100/-50 | (9,453) | - |
| The Company | | | | | |
| +100/+100 | 12,418 | - | +100/+100 | 25,003 | - |
| -100/-50 | (6,209) | - | -100/-50 | (12,502) | - |

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

Interest rate risk (continued)

The following tables summarise the exposure to interest rate risk. It includes the financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

| | The Group | | | | | | |
|-------------------------------------|-------------------|------------------|-------------------|-----------------|-----------------|-----------------------------|-----------|
| | Within 1 Month | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | Over 5 Years | Non- Interest Bearing | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| | 2016 | | | | | | |
| Financial assets | | | | | | | |
| Available-for-sale investments | - | - | - | - | - | 1,705,475 | 1,705,475 |
| Long term receivables | - | 28,743 | - | 356,945 | 2,843,547 | 391,126 | 3,620,361 |
| Trade and other receivables | - | - | - | - | - | 3,680,904 | 3,680,904 |
| Short term deposits | - | - | 153,906 | - | - | - | 153,906 |
| Cash and bank | 648,485 | - | - | - | - | 19,020 | 667,505 |
| | 648,485 | 28,743 | 153,906 | 356,945 | 2,843,547 | 5,796,525 | 9,828,151 |
| Financial liabilities | | | | | | | |
| Long term liabilities | 8,383 | 1,227,744 | 222,903 | 1,764,572 | 72,624 | 132,271 | 3,428,497 |
| Trade and other payables | - | - | - | - | - | 4,048,952 | 4,048,952 |
| | 8,383 | 1,227,744 | 222,903 | 1,764,572 | 72,624 | 4,181,223 | 7,477,449 |
| Total interest repricing gap | 640,102 | (1,199,001) | (68,997) | (1,407,627) | 2,770,923 | 1,615,302 | 2,350,702 |

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

Interest rate risk (continued)

| | The Group | | | | | | |
|-------------------------------------|-------------------|------------------|-------------------|-----------------|-----------------|------------------|-----------|
| | Within 1 Month | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | Over 5 Years | Non- Interest | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| | 2015 | | | | | | |
| Financial assets | | | | | | | |
| Available-for-sale investments | - | - | - | - | - | 1,837,860 | 1,837,860 |
| Fair value through profit or loss | - | - | - | - | - | 807,069 | 807,069 |
| Long term receivables | 48,257 | 16,510 | 55,054 | 2,586,491 | - | - | 2,706,312 |
| Trade and other receivables | - | 40,798 | - | - | - | 998,427 | 1,039,225 |
| Short term deposits | - | 142,824 | - | - | - | - | 142,824 |
| Cash and bank | 1,303,223 | - | - | - | - | 9,484 | 1,312,707 |
| | 1,351,480 | 200,132 | 55,054 | 2,586,491 | - | 3,652,840 | 7,845,997 |
| Financial liabilities | | | | | | | |
| Long term liabilities | 10,460 | 1,314,586 | 122,735 | 1,476,578 | 88,535 | - | 3,012,894 |
| Bank overdraft | - | - | - | - | - | 686,294 | 686,294 |
| Trade and other payables | - | - | - | - | - | 1,180,515 | 1,180,515 |
| | 10,460 | 1,314,586 | 122,735 | 1,476,578 | 88,535 | 1,866,809 | 4,879,703 |
| Total interest repricing gap | 1,341,020 | (1,114,454) | (67,681) | 1,109,913 | (88,535) | 1,786,031 | 2,966,294 |

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

Interest rate risk (continued)

| | The Company | | | | | | Total |
|-------------------------------------|-------------------|------------------|-------------------|-----------------|-----------------|-------------------------|------------|
| | Within 1 Month | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | Over 5 Years | Non-Interest Bearing | |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | |
| | 2016 | | | | | | |
| Financial assets | | | | | | | |
| Available-for-sale investments | - | - | - | - | - | 1,705,475 | 1,705,475 |
| Trade and other receivables | - | - | - | - | - | 2,032,860 | 2,032,860 |
| Due from subsidiaries | - | - | - | - | - | 4,325,914 | 4,325,914 |
| Long term receivables | 10,017 | 7,873 | 35,772 | 1,206,951 | 2,218,557 | - | 3,479,170 |
| Cash and bank | 300,305 | - | - | - | - | 77 | 300,382 |
| | 310,322 | 7,873 | 35,772 | 1,206,951 | 2,218,557 | 8,064,326 | 11,843,801 |
| Financial liabilities | | | | | | | |
| Long term liabilities | - | 81,391 | 1,939,063 | 370,789 | - | - | 2,391,243 |
| Due to affiliate | - | - | - | - | - | 1,743,364 | 1,743,364 |
| Due to subsidiaries | - | - | - | - | - | 2,751,240 | 2,751,240 |
| Other payables | - | - | - | - | - | 238,377 | 238,377 |
| | - | 81,391 | 1,939,063 | 370,789 | - | 4,732,981 | 7,124,224 |
| Total interest repricing gap | 310,322 | (73,518) | (1,903,291) | 836,162 | 2,218,557 | 3,331,345 | 4,719,577 |
| | 2015 | | | | | | |
| Financial assets | | | | | | | |
| Available-for-sale investments | - | - | - | - | - | 1,837,860 | 1,837,860 |
| Trade and other receivables | - | 40,798 | - | - | - | - | 40,798 |
| Due from subsidiaries | - | - | - | - | - | 4,128,842 | 4,128,842 |
| Long term receivables | 48,257 | 10,768 | 28,714 | 2,555,407 | - | - | 2,643,146 |
| Cash and bank | 1,097,907 | - | - | - | - | - | 1,097,907 |
| | 1,146,164 | 51,566 | 28,714 | 2,555,407 | - | 5,966,702 | 9,748,553 |
| Financial liabilities | | | | | | | |
| Long term liabilities | 7,233 | 1,278,029 | - | 600,000 | - | - | 1,885,262 |
| Due to subsidiaries | - | - | - | - | - | 1,676,709 | 1,676,709 |
| Bank overdraft | - | - | - | - | - | 686,294 | 686,294 |
| Other payables | - | - | - | - | - | 247,987 | 247,987 |
| | 7,233 | 1,278,029 | - | 600,000 | - | 2,610,990 | 4,496,252 |
| Total interest repricing gap | 1,138,931 | (1,226,463) | 28,714 | 1,955,407 | - | 3,355,712 | 5,252,301 |

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3. Financial Risk Management (Continued)

(c) Market risk (continued)

Price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Group is exposed to equity price risk because of investments held by the Group classified on the statement of financial position either as available-for-sale or at fair value through profit or loss. The Group manages its price risk by trading these instruments when appropriate to reduce the impact of any adverse price fluctuations.

The impact on total stockholders' equity (before tax) of a 10% (2015 -20%) increase/decrease in equity prices is an increase/decrease of \$Nil (2015 – \$80,707,000) for the Group.

(d) Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Board of Directors monitors the return on capital, which the Group defines as net operating income, excluding non-recurring items, divided by total stockholders' equity. The Board of Directors also monitors the level of dividends to stockholders.

(e) Fair value estimates

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(i) Fair values of financial instruments

| | The Group | | | |
|--|-------------------|-------------------|-------------------|-----------------|
| | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
| | 2016 | | | |
| Available-for-sale investments – Unquoted equities | - | - | 1,705,475 | 1,705,475 |
| | 2015 | | | |
| Financial assets at fair value through profit or loss Quoted equities | 807,069 | - | - | 807,069 |
| Available-for-sale investments – Unquoted equities | - | - | 1,837,860 | 1,837,860 |
| | 807,069 | - | 1,837,860 | 2,644,929 |

The following table presents the Company's financial assets and liabilities that are measured at fair value at 31 December 2016.

| | The Company | | | |
|---|-------------------|-------------------|-------------------|-----------------|
| | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
| | 2016 | | | |
| Available-for-sale investments – Unquoted equities | - | - | 1,705,475 | 1,705,475 |
| | - | - | 1,705,475 | 1,705,475 |
| | 2015 | | | |
| Available-for-sale investments – Unquoted equities | - | - | 1,837,860 | 1,837,860 |
| | - | - | 1,837,860 | 1,837,860 |

There were no transfers between levels during the year.

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(i) Fair values of financial instruments (continued)

Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. Instruments included in Level 1 comprise primarily Jamaica Stock Exchange equity investments classified as trading securities.

Financial instruments classified in level 2

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Level 2 instruments comprise available-for-sale GOJ securities.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments;
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

Financial instruments classified in Level 3

If one or more of the significant inputs for valuation is not based on observable market data, the financial instrument is included in Level 3, and fair value is determined using discounted cash flow analysis.

The movement in instruments classified as level 3 was as follows:

| | Group and Company | |
|------------------------|--------------------------|------------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| At start of year | 1,837,860 | 1,779,804 |
| Fair value losses | (252,793) | (28,156) |
| Foreign exchange gains | 120,408 | 86,212 |
| At end of year | <u>1,705,475</u> | <u>1,837,860</u> |

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(i) Fair values of financial instruments (continued)

The following unobservable inputs were used to measure the Company's Level 3 financial instruments:

| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
|---------------------|---|---|
| Discount rate | 12.00% | If the discount rate increases the fair value decreases |
| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
| Discount rate | 11.50% | If the discount rate increases the fair value decreases |

Discounted cash flow valuation technique was used to value the unquoted equities of \$1,705,475,000 (2015 - \$1,837,860,000).

(ii) Fair values of biological assets

The Group measures the biological assets at fair value at each reporting date. In measuring the fair value of biological assets various management estimates and judgements are required. The Group classified its biological assets in Level 3 due to the unobservable inputs used in the termination of fair value for those assets, as described below.

Livestock

Estimates and judgements in determining the fair value of livestock relate to the market prices, use of animals and age of animals. Market prices of the animals are obtained from other players in the industry.

Sugar Cane

Estimates and judgements in determining the fair value of sugar cane relate to the market prices of sugar and molasses, and certain cane to sugar conversion efficiency metrics known as the Jamaica Recovery Cane Sugar (JRCS). Market prices of the sugar and molasses are obtained from Jamaica Cane Products Sales Limited, the authorised sales agent for sugar in Jamaica. The JRCS is determined by the Sugar Industry Authority.

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(ii) Fair values of biological assets (continued)

The movement in the fair value of livestock within Level 3 of the hierarchy is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|------------------------|------------------------|
| Opening balance | 250,759 | 317,976 |
| Decreases due to sales | (69,980) | (69,590) |
| Total gains or losses for the period included in profit or loss | 55,564 | 2,373 |
| Closing balance | <u>236,343</u> | <u>250,759</u> |
| Total gains or losses for the period included in profit or loss for assets held at the end of the reporting period, under 'Changes in fair value less estimated point of sale costs of livestock' and 'Other operating income' | <u>55,564</u> | <u>2,373</u> |
| Change in unrealised gains or losses for the period included in profit or loss for assets held at the end of the reporting period | <u>2,440</u> | <u>(18,113)</u> |

The movement in the fair value of sugar cane within Level 3 of the hierarchy is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|------------------------|------------------------|
| Opening balance | 510,516 | 659,227 |
| Net cost of cane cultivation and value and cane harvested | (181,104) | (287,930) |
| Total gains or losses for the period included in profit or loss | 183,786 | 139,219 |
| Closing balance | <u>513,198</u> | <u>510,516</u> |
| Total gains or losses for the period included in profit or loss for assets held at the end of the reporting period, under 'Change in fair value less cost to sell of sugar cane' | <u>183,786</u> | <u>139,219</u> |
| Change in unrealised gains or losses for the period included in profit or loss for assets held at the end of the reporting period | <u>2,682</u> | <u>(68,326)</u> |

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(ii) Fair values of biological assets (continued)

The following unobservable inputs were used in determined the fair value of the Group's livestock, using a market approach for valuation.

| Fair Value at 2016 | | |
|-----------------------|---|---|
| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
| Dairy livestock price | \$10,286 - \$105,013 (\$60,449) per animal | The higher the market price, the higher the fair value. |
| Other livestock price | \$6,458 - \$99,623 (\$45,360) per animal | The higher the market price, the higher the fair value. |
| Fair Value at 2015 | | |
| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
| Dairy livestock price | \$10,286 - \$100,000 (\$55,143) per animal | The higher the market price, the higher the fair value. |
| Other livestock price | \$30,000 - \$32,000 (\$31,000) per animal | The higher the market price, the higher the fair value. |

The market approach valuation technique was used to fair value the livestock of \$236,343,000 (2015 - \$250,759,000).

| Fair Value at 2016 | | |
|---------------------|---|---|
| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
| JRCS | 8.600 | The higher the JRCS, the higher the fair value. |
| Fair Value at 2015 | | |
| Unobservable Inputs | Range of unobservable inputs (weighted average) | Relationship of unobservable inputs to fair value |
| JRCS | 9.061 | The higher the JRCS, the higher the fair value. |

The market approach valuation technique was used to fair value sugar cane of \$513,198,000 (2015 - \$510,516,000).

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3. Financial Risk Management (Continued)

(e) Fair value estimates (continued)

(iii) Fair values of other financial assets and liabilities

The following methods and assumptions have been used in determining fair values for instruments not re-measured at their fair value after initial recognition:

- (i) The face value, less any estimated credit adjustments, for financial assets and liabilities with a maturity of less than one year are estimated to approximate their fair values. These financial assets and liabilities include cash and bank balances (Note 25), trade receivables (Note 23) and trade payables (Note 26).
- (ii) The fair value of long term receivables (Note 19) has been estimated at \$3,763,779,000 (2015 – \$2,478,078,000). This was derived by discounting the contractual cash flows using the market rate of interest.
- (iii) The carrying values of long term loans (Note 29) approximate their fair values, as these loans are carried at amortised cost reflecting their contractual obligations and the interest rates are reflective of current market rates for similar transactions.

4. Critical Accounting Estimates and Judgments in Applying Accounting Policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Income taxes

Estimates are required in determining the provision for income taxes. There are some transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for possible tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were originally recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Retirement benefit obligations

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension obligation.

Other key assumptions for pension obligations are based in part on current market conditions. Sensitivity disclosures in relation to changes in assumptions are disclosed in Note 20.

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4. Critical Accounting Estimates and Judgments in Applying Accounting Policies (Continued)

Fair value of certain biological assets

Sugar cane

The Group measures its biological assets at fair value less costs to sell. In doing this valuation for cane, the Group first determines a price per tonne of cane, based on the established price per tonne of sugar, and certain cane to sugar conversion efficiency metrics, as established by the Sugar Industry Authority (SIA), the regulatory body which oversees the local sugar industry. This price per tonne of fully grown cane is used as the base for determining the fair value for the cane in each field, at the various stages in the cane harvest cycle.

In valuing the cane for each cane field in each cane farm, the Group estimates each field's yield, by estimating the tonnes of cane to be reaped, per hectare of cane planted. The value of the cane considers the stage of growth of the cane, using certain assumptions regarding the relationship between the stage of growth of the cane and the cane's value. The fair value is sensitive to the assumptions used in the computation, the primary assumptions being the prices of sugar and the sugar conversion efficiency metrics (JRCS). For the valuation of biological assets at the year end, if the sugar conversion efficiency metric had changed by 5%, with all other variables constant, the fair value would have changed accordingly by \$24,334,000.

Livestock

In the process of applying the Group's accounting policies, management determines fair values of biological assets based on prices in the local market, less the transport and other costs of getting the assets to the market. The fair value is sensitive to certain assumptions used in the computation, the primary assumption being the price of the animals. For the valuation of biological assets at the year end, if the price per animal had changed by 5% with all other variables constant, the fair value would change accordingly by \$11,817,000/(\$11,817,000).

Fair value of unquoted equities

The fair value of securities not quoted in an active market are determined using valuation techniques. The Group exercises judgement and estimates on the quantity and quality of cashflow projections used. Where no market data is available, the Group values positions using its own models, which are usually based on valuation methods and techniques generally recognised as standard for this purpose. The inputs into these models are primarily discounted cash flows. The models used to determine fair values are reviewed by external experts. The fair value is sensitive to the assumptions used in the computation, the primary assumptions being the discount rate of 12.00%, and a market participant minority discount of 20.0%. For the valuation of unquoted ordinary shares at the year-end, if the discount rate had increased/decreased to 13%/11% with all other variables constant, the fair value would increase/decrease from US\$6,850,000 to US\$5,050,000/US\$9,100,000.

Joint Venture

The joint venture agreements in relation to the Jamaica Grains & Cereals Limited require unanimous consent from all parties for all relevant activities. The partners have rights to the net assets of the arrangement. This entity is therefore classified as a joint venture and the Group recognises its share of the results for the year.

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5. Business Segments

The Group is organised into two main business segments:

- (i) Manufacturing - This incorporates the operations for manufacturing and sale of oils and fats, corn products, cereals, milk products, juices, sugar and biscuits.
- (ii) Distribution - The merchandising of consumer goods.

| | 2016 | | | |
|---------------------------------------|-------------------|------------------|--------------------|-------------------|
| | Manufacturing | Distribution | Eliminations | Group |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| External revenue | 9,063,038 | 6,718,879 | - | 15,781,917 |
| Inter-segment revenue | 4,612,121 | - | (4,612,121) | - |
| Total revenue | 13,675,159 | 6,718,879 | (4,612,121) | 15,781,917 |
| Segment result | 674,823 | 90,593 | - | 765,416 |
| Unallocated corporate income | | | | 823,300 |
| Operating profit | | | | 1,588,716 |
| Segment assets | 7,536,809 | 1,412,056 | - | 8,948,865 |
| Unallocated corporate assets | | | | 8,437,132 |
| Total consolidated assets | | | | 17,386,006 |
| Segment liabilities | 3,854,179 | 365,747 | - | 4,219,926 |
| Unallocated corporate liabilities | | | | 3,977,417 |
| Total consolidated liabilities | | | | 8,197,343 |
| Other segment items – | | | | |
| Capital expenditure | 476,939 | 2,761 | - | 479,700 |
| Unallocated capital expenditure | | | | 228,764 |
| Total capital expenditure | | | | 708,464 |
| Depreciation | 453,657 | 6,132 | - | 459,789 |
| Unallocated depreciation | | | | 28,756 |
| Total depreciation | | | | 488,545 |

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5. Business Segments (Continued)

| | 2015 | | | |
|---------------------------------------|-------------------|------------------|--------------------|-------------------|
| | Manufacturing | Distribution | Eliminations | Group |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| External revenue | 8,777,037 | 5,000,826 | - | 13,777,863 |
| Inter-segment revenue | 3,700,324 | - | (3,700,324) | - |
| Total revenue | 12,477,361 | 5,000,826 | (3,700,324) | 13,777,863 |
| Segment result | 419,190 | (53,874) | - | 365,316 |
| Unallocated corporate income | | | | 535,507 |
| Operating profit | | | | 900,823 |
| Segment assets | 7,919,316 | 1,147,971 | - | 9,067,287 |
| Unallocated corporate assets | | | | 6,438,471 |
| Total consolidated assets | | | | 15,505,758 |
| Segment liabilities | 2,925,177 | 172,464 | - | 3,097,641 |
| Unallocated corporate liabilities | | | | 2,464,487 |
| Total consolidated liabilities | | | | 5,562,128 |
| Other segment items – | | | | |
| Capital expenditure | 619,299 | 11,328 | - | 630,627 |
| Unallocated capital expenditure | | | | 87,804 |
| Total capital expenditure | | | | 718,431 |
| Depreciation | 425,952 | 3,915 | - | 429,867 |
| Unallocated depreciation | | | | 21,543 |
| Total depreciation | | | | 451,410 |

The Group's customers are mainly resident in, and operate from, Jamaica.

The result of its revenue from external customers in Jamaica is \$14,906,124,000 (2015 - \$13,840,680,000), and the total of revenue from external customers from other countries is \$875,793,000 (2015 - \$546,188,000).

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6. Finance and Other Operating Income

| | The Group | | The Company | |
|--|------------------|----------------|------------------|------------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Dividend income from subsidiary | - | - | 758,414 | - |
| Fair value gains on financial assets at fair value through profit or loss | - | 212,474 | - | - |
| Gain on sale of available-for-sale investments | - | 43,315 | - | 43,315 |
| Gain on disposal of property, plant and equipment | 3,857 | 11,108 | 5,766 | 1,075 |
| Gain on sale of financial assets at fair value through profit or loss | 360,140 | - | - | - |
| Gain on sale of shares in subsidiary | - | - | - | 421,954 |
| Interest income from subsidiaries | - | - | 345,757 | 248,977 |
| Manufacturing fees and contribution | - | 8,836 | - | - |
| Management fees | 52,465 | - | 52,465 | - |
| Net foreign exchange gains | 135,480 | 68,967 | 139,349 | 67,857 |
| Other | 86,143 | 140,801 | 4,818 | 12,532 |
| Other dividend income on available-for-sale investments | 205 | 314 | 205 | 314 |
| Other dividend income on financial assets at fair value through profit or loss | 18,193 | 24,709 | - | - |
| Other interest income | 384,165 | 233,025 | 364,423 | 221,812 |
| Recoveries from managed farms | - | 7,728 | - | - |
| Rental income | 10,971 | 9,352 | 10,971 | 9,352 |
| | <u>1,051,619</u> | <u>760,629</u> | <u>1,682,168</u> | <u>1,027,188</u> |

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7. Expenses by Nature

Total direct, selling, administration and other operating expenses:

| | The Group | | The Company | |
|--|-------------------|-------------------|--------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Advertising and promotion | 166,452 | 144,143 | 13,354 | 7,441 |
| Amortisation of intangible assets | 2,540 | 3,741 | - | - |
| Auditors' remuneration | 21,562 | 20,828 | 5,980 | 5,863 |
| Bad debt expense, net of recoveries | 63,766 | 114,360 | 977 | 2,427 |
| Cost of inventories recognised as an expense | 8,750,336 | 7,072,390 | - | - |
| Delivery charges | 161,211 | 133,518 | - | - |
| Depreciation | 488,545 | 451,410 | 28,757 | 21,543 |
| Donations | 31,247 | - | 31,247 | - |
| Feed, chemicals and veterinary supplies | 461,794 | 480,904 | - | - |
| Fertilising | 11,057 | 53,139 | - | - |
| Insurance | 183,881 | 186,949 | 18,691 | 19,649 |
| Motor vehicle expenses | 62,628 | 77,404 | 13,292 | - |
| Non-recoverable GCT | 196,711 | 101,493 | - | - |
| Professional services | 146,889 | 159,396 | 77,850 | 48,575 |
| Raw and packaging material | 659,462 | 678,964 | - | - |
| Repairs and maintenance | 560,532 | 481,450 | 46,284 | 11,517 |
| Security | 174,316 | 145,850 | 26,142 | 22,275 |
| Supplies | 78,453 | 76,745 | - | - |
| Staff costs (Note 8) | 1,909,875 | 2,078,479 | 490,223 | 394,402 |
| Utilities | 583,892 | 634,116 | 24,561 | 23,904 |
| Other | 529,671 | 542,390 | 61,541 | 71,950 |
| | <u>15,244,820</u> | <u>13,637,669</u> | <u>838,899</u> | <u>629,546</u> |

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8. Staff Costs

| | The Group | | The Company | |
|--|------------------|------------------|----------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Wages and salaries | 1,416,641 | 1,433,491 | 332,811 | 258,064 |
| Statutory contributions | 151,683 | 170,088 | 35,041 | 27,611 |
| Pension – defined benefit (Note 20) | 27,000 | 34,400 | 27,000 | 34,400 |
| Pension - defined contribution (Note 20) | 31,494 | 28,011 | 10,103 | 5,082 |
| Other retirement benefits (Note 20) | 12,300 | 14,100 | 12,300 | 14,100 |
| Pension - defined contribution (Note 20) | 850 | 1,936 | - | - |
| Redundancy cost | - | 128,814 | - | - |
| Other | 269,907 | 267,639 | 72,968 | 55,145 |
| | <u>1,909,875</u> | <u>2,078,479</u> | <u>490,223</u> | <u>394,402</u> |

9. Finance Costs

| | The Group | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Foreign exchange losses | 130,362 | 52,818 | - | - |
| Interest expense – | | | | |
| Long term loans | 195,172 | 217,935 | 177,999 | 128,218 |
| Other | 43,896 | 13,584 | 7,590 | 1,439 |
| Amortisation of deferred financing fees | 5,201 | 5,717 | - | - |
| | <u>374,631</u> | <u>290,054</u> | <u>185,589</u> | <u>129,657</u> |

10. Taxation Expense

Taxation is based on the profit for the year adjusted for tax purposes and comprises income tax at 25%.

| | The Group | | The Company | |
|------------------------------------|----------------|----------------|----------------|---------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Current taxation | 303,284 | 316,935 | 97,000 | 75,856 |
| Adjustment to prior year provision | 115 | (329) | 115 | - |
| | <u>303,399</u> | <u>316,606</u> | <u>97,115</u> | <u>75,856</u> |
| Deferred taxation (Note 30) | 7,316 | (35,289) | 53,971 | (14,406) |
| | <u>310,715</u> | <u>281,317</u> | <u>151,086</u> | <u>61,450</u> |

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10. Taxation Expense (Continued)

The tax on the Group's and the Company's profits differ from the theoretical amounts that would arise using the applicable tax rate as follows:

| | The Group | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| Profit before taxation | 1,185,924 | 604,058 | 1,396,125 | 829,123 |
| Tax calculated at a tax rate of 25% | 296,481 | 151,015 | 349,031 | 207,281 |
| Adjusted for the effect of: | | | | |
| Investment income not subject to tax | (124,726) | (88,609) | (34,837) | (134,729) |
| Adjustment to prior year provision | 115 | (329) | 115 | - |
| Employment tax credit | (64,926) | (55,845) | - | - |
| Profit of subsidiaries not subject to tax | 5,777 | 35,297 | - | - |
| Expenses not deductible | 36,000 | 11,972 | 31,867 | 1,020 |
| Loss of joint venture included net of tax | 7,040 | 1,678 | - | - |
| Tax losses of subsidiaries for which no deferred tax assets have been created | 163,061 | 237,080 | - | - |
| Income tax at different rate | (5,748) | (10,066) | (195,351) | (10,066) |
| Other charges and credits | (2,359) | (876) | 261 | (2,056) |
| | 310,715 | 281,317 | 151,086 | 61,450 |

Certain subsidiaries are granted relief from taxation as Approved Farmers, under Section 36D of the Income Tax Act 1982, for a period of 10 years commencing in the year of assessment 2008. As such, profits of these subsidiaries, in 2016 amounting to \$16,870,000 were not subject to tax. These activities incurred losses during the current year.

Tax (charge)/credit relating to components of other comprehensive income are as follows:

| | The Group & The Company | | |
|--|-------------------------|----------------------|---------------------|
| | 2016 | | |
| | Before Tax \$'000 | Tax Effect \$'000 | After Tax \$'000 |
| Fair value gains - Available-for-sale financial assets | (132,385) | - | (132,385) |
| Remeasurements of post-employment benefit liabilities | 222,300 | (55,575) | 166,725 |
| Other comprehensive income | 89,915 | (55,575) | 34,340 |

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10. Taxation Expense (Continued)

| | The Group & The Company | | |
|--|----------------------------|------------|-----------|
| | 2015 | | |
| | Before Tax | Tax Effect | After Tax |
| | \$'000 | \$'000 | \$'000 |
| Fair value gains - Available-for-sale financial assets | (5,693) | - | (5,693) |
| Remeasurements of post-employment benefit liabilities | 95,700 | (23,925) | 71,775 |
| Other comprehensive income | 90,007 | (23,925) | 66,082 |

11. Net Profit Attributable to Stockholders of the Company

Dealt with as follows in the financial statements:

| | 2016 \$'000 | 2015 \$'000 |
|-----------------------------------|----------------|----------------|
| The Company | 1,245,039 | 767,673 |
| Dividend income from subsidiaries | (758,414) | - |
| | 486,625 | 767,673 |
| Subsidiaries | 633,579 | 104,991 |
| Joint Venture | (28,161) | (6,711) |
| | 1,092,043 | 865,953 |

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12. Earnings per Stock Unit Attributable to Stockholders of the Company

Earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue.

| | 2016 | 2015 |
|---|-----------|---------|
| Net profit attributable to stockholders from continuing operations (\$'000) | 1,092,043 | 611,794 |
| Net profit attributable to stockholders from discontinued operations (\$'000) | - | 254,159 |
| Net profit attributable to stockholders (\$'000) | 1,092,043 | 865,953 |
| Weighted average number of ordinary stock units ('000) | 516,339 | 516,339 |
| Basic earnings per stock unit from continuing operations (\$) | 2.11 | 1.18 |
| Basic earnings per stock unit from discontinued operations (\$) | - | 0.50 |
| Basic earnings per stock unit (\$) | 2.11 | 1.68 |

The Company has no dilutive potential ordinary shares.

13. Dividends

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Interim dividends - | | |
| 60 cents per stock unit – 8 July 2016 | 309,839 | - |
| 263 cents per stock unit – 28 November 2016 | 1,358,128 | - |
| 60 cents per stock unit – 3 July 2015 | - | 309,840 |
| 35 cents per stock unit – 13 November 2015 | - | 180,739 |
| | 1,667,967 | 490,579 |

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14. Property, Plant and Equipment

| | The Group | | | | | |
|----------------------------|---|-----------|------------------------------------|-------------------|---------------------|-----------|
| | Freehold Land & Site Improvements | Buildings | Plant, Equipment & Furniture | Motor Vehicles | Work in Progress | Total |
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| | 2016 | | | | | |
| Cost - | | | | | | |
| At 1 January 2016 | 616,165 | 1,255,163 | 4,558,979 | 415,180 | 380,297 | 7,225,784 |
| Additions | 42,000 | 167,646 | 280,924 | 7,071 | 210,823 | 708,464 |
| Disposals | - | (8,533) | (98,961) | (34,343) | - | (141,837) |
| Write-offs/Adjustments | - | - | (364) | - | (1,763) | (2,127) |
| Transfers | - | 189,240 | 303,650 | - | (492,890) | - |
| At 31 December 2016 | 658,165 | 1,603,516 | 5,044,228 | 387,908 | 96,467 | 7,790,284 |
| Accumulated Depreciation - | | | | | | |
| At 1 January 2016 | - | 572,525 | 2,446,726 | 299,496 | - | 3,318,747 |
| Charge for the year | - | 31,082 | 408,231 | 49,232 | - | 488,545 |
| On disposals | - | (6,835) | (93,729) | (32,731) | - | (133,295) |
| At 31 December 2016 | - | 596,772 | 2,761,228 | 315,997 | - | 3,673,997 |
| Net Book Value - | | | | | | |
| At 31 December 2016 | 658,165 | 1,006,744 | 2,283,000 | 71,911 | 96,467 | 4,116,287 |
| | 2015 | | | | | |
| Cost - | | | | | | |
| At 1 January 2015 | 618,105 | 1,275,745 | 4,463,879 | 387,886 | 300,658 | 7,046,273 |
| Adjustment | - | - | (4,570) | 2,573 | (30,064) | (32,061) |
| Additions | - | 46,125 | 440,836 | 53,988 | 177,482 | 718,431 |
| Disposals | - | - | (39,284) | (49,499) | (4,023) | (92,806) |
| Disposal of subsidiary | (1,940) | (78,545) | (329,288) | - | - | (409,773) |
| Write-offs | - | - | - | - | (4,280) | (4,280) |
| Transfers | - | 11,838 | 27,406 | 20,232 | (59,476) | - |
| At 31 December 2015 | 616,165 | 1,255,163 | 4,558,979 | 415,180 | 380,297 | 7,225,784 |
| Accumulated Depreciation - | | | | | | |
| At 1 January 2015 | - | 601,432 | 2,334,125 | 290,480 | - | 3,226,037 |
| Disposal of subsidiary | - | (55,569) | (230,102) | - | - | (285,671) |
| Adjustments | - | 3,232 | - | 985 | - | 4,217 |
| Charge for the year | - | 23,430 | 378,198 | 49,782 | - | 451,410 |
| On disposals | - | - | (35,495) | (41,751) | - | (77,246) |
| At 31 December 2015 | - | 572,525 | 2,446,726 | 299,496 | - | 3,318,747 |
| Net Book Value - | | | | | | |
| At 31 December 2015 | 616,165 | 682,638 | 2,112,253 | 115,684 | 380,297 | 3,907,037 |

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14. Property, Plant and Equipment (Continued)

| | The Company | | | | | |
|----------------------------|---|---------------------|--|-----------------------------|-------------------------------|-----------------|
| | Freehold Land & Site Improvements \$'000 | Buildings \$'000 | Plant, Equipment & Furniture \$'000 | Motor Vehicles \$'000 | Work in Progress \$'000 | Total \$'000 |
| | 2016 | | | | | |
| Cost - | | | | | | |
| At 1 January 2016 | 66,289 | 383,576 | 160,634 | 50,945 | 433 | 661,877 |
| Additions | 42,000 | 149,027 | 4,290 | 6,155 | 27,292 | 228,764 |
| Disposals | - | (6,764) | - | (20,776) | - | (27,540) |
| Write-off | - | - | - | - | (1,141) | (1,141) |
| Transfers | - | - | 11,245 | - | (11,245) | - |
| At 31 December 2016 | 108,289 | 525,839 | 176,169 | 36,324 | 15,339 | 861,960 |
| Accumulated Depreciation - | | | | | | |
| At 1 January 2016 | - | 248,934 | 121,634 | 33,663 | - | 404,231 |
| Charge for the year | - | 6,912 | 12,454 | 9,390 | - | 28,756 |
| Relieved on disposals | - | (6,030) | - | (19,164) | - | (25,194) |
| At 31 December 2016 | - | 249,816 | 134,088 | 23,889 | - | 407,793 |
| Net Book Value - | | | | | | |
| At 31 December 2016 | 108,289 | 276,023 | 42,081 | 12,435 | 15,339 | 454,167 |
| | 2015 | | | | | |
| Cost - | | | | | | |
| At 1 January 2015 | 66,289 | 344,137 | 129,279 | 44,879 | 7,895 | 592,479 |
| Additions | - | 39,439 | 31,355 | 16,575 | 435 | 87,804 |
| Disposals | - | - | - | (14,797) | - | (14,797) |
| Write-off | - | - | - | - | (3,609) | (3,609) |
| Transfers | - | - | - | 4,288 | (4,288) | - |
| At 31 December 2015 | 66,289 | 383,576 | 160,634 | 50,945 | 433 | 661,877 |
| Accumulated Depreciation - | | | | | | |
| At 1 January 2015 | - | 243,079 | 113,414 | 36,775 | - | 393,268 |
| Charge for the year | - | 2,623 | 8,220 | 10,700 | - | 21,543 |
| Relieved on disposals | - | - | - | (14,797) | - | (14,797) |
| Adjustment | - | 3,232 | - | 985 | - | 4,217 |
| At 31 December 2015 | - | 248,934 | 121,634 | 33,663 | - | 404,231 |
| Net Book Value - | | | | | | |
| At 31 December 2015 | 66,289 | 134,642 | 39,000 | 17,282 | 433 | 257,646 |

Certain of the Group's property, plant and equipment have been pledged as security for its borrowings (Note 29).

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15. Financial Instruments

| | The Group | | The Company | |
|---|------------------|------------------|--------------------|------------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial Assets | | | | |
| Available for sale, at fair value - | | | | |
| Available-for-sale financial assets | | | | |
| (Note 17) | 1,705,475 | 1,837,860 | 1,705,475 | 1,837,860 |
| Assets at fair value through profit or loss - | | | | |
| Financial assets as fair value through | | | | |
| profit and loss (Note 24) | - | 807,069 | - | - |
| Loans and receivables, at cost or amortised | | | | |
| cost - | | | | |
| Long term receivables (Note 19) | 3,620,361 | 2,643,146 | 3,479,170 | 2,643,146 |
| Trade and other receivables (Note 23) | 3,680,904 | 1,740,688 | 2,032,860 | 2,562,388 |
| Short term deposits | 153,906 | 142,824 | - | - |
| Cash and cash equivalents (Note 25) | 667,505 | 1,312,707 | 300,382 | 1,097,907 |
| | <u>8,122,676</u> | <u>5,839,365</u> | <u>5,812,412</u> | <u>6,303,441</u> |
| | <u>9,828,151</u> | <u>8,484,294</u> | <u>7,517,887</u> | <u>8,141,301</u> |
| Financial Liabilities | | | | |
| At cost or amortised cost - | | | | |
| Trade and other payables excluding non- | | | | |
| financial liabilities (Note 26) | 3,743,959 | 1,981,790 | 2,120,108 | 934,281 |
| Long term liabilities (Note 29) | <u>3,428,497</u> | <u>3,012,895</u> | <u>2,391,243</u> | <u>1,885,262</u> |
| | <u>7,172,456</u> | <u>4,994,685</u> | <u>4,511,351</u> | <u>2,819,543</u> |

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16. Intangible Assets

Intangible assets comprise brands acquired by the Group, and are amortised over their estimated useful lives of 10 years. The carrying value of intangible assets was determined as follows:

| | The Group | |
|-------------------------------------|------------------|---------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| Fair value of brands on acquisition | 73,407 | 73,407 |
| Less: Accumulated amortisation | (71,713) | (69,173) |
| | <u>1,694</u> | <u>4,234</u> |

Amortisation of intangible is included in administration and other operating expenses in the statement of comprehensive income.

17. Available-for-Sale Investments

| | The Group & The Company | |
|-------------------|------------------------------------|------------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| Unquoted equities | <u>1,705,475</u> | <u>1,837,860</u> |

In 2012, the Company purchased 42,214 ordinary shares (12.5%) and 20,486 preference shares (34%) in Facey Group Limited, a related Company. As the Company does not exercise significant influence over the related party, the investment has been treated as available-for sale and is carried at fair value. The preference shares are denominated in United States dollars. As the shares are unlisted, fair values were determined using cash flows discounted using a rate based on market interest rate and a risk premium specific to the unlisted security of 12% (2015 -11%).

The movement in available-for-sale investments during the year was as follows:

| | The Group & The Company | |
|---|------------------------------------|------------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| Balance at start of year | 1,837,860 | 2,761,923 |
| Disposals | - | (982,560) |
| Net fair value losses | (252,793) | (27,633) |
| Effect of changes in foreign exchange rates | 120,408 | 86,130 |
| Balance at end of year | <u>1,705,475</u> | <u>1,837,860</u> |

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17. Available-for-Sale Investments (Continued)

Available-for-sale financial statements are denominated in the following currencies.

| | The Group and Company | |
|-----------|------------------------------|------------------|
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| JA dollar | 40 | 40 |
| US dollar | 1,705,435 | 1,837,820 |
| | <u>1,705,475</u> | <u>1,837,860</u> |

None of these financial assets is either past due or impaired.

18. Investment in Subsidiaries and Joint Venture

Investment in subsidiaries

| | 2016 | 2015 |
|----------------------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Balance at 1 January | 1,398,107 | 1,410,267 |
| Disposal of subsidiary (Note 36) | (97) | (12,160) |
| Balance at 31 December | <u>1,398,010</u> | <u>1,398,107</u> |

All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the parent Company do not differ from the proportion of ordinary shares held.

During the year, the group wound up the activities of its wholly owned subsidiary Xaymaca Limited.

In 2015, the Group disposed of a 50% interest in its wholly owned subsidiary Jamaica Grain & Cereals Limited. Consequent on the disposal the shareholder agreement signed with the other shareholder called for joint decision making thus causing the Group to lose control of the subsidiary and hence accounting for its remaining interest as a joint venture.

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18. Investment in Subsidiaries and Joint Venture (Continued)

Investment in subsidiaries (continued)

The total non-controlling interest for the year was (\$216,834,000) (2015 - (\$289,053,000)), all attributable to Golden Grove Sugar Company Limited.

Summarised financial information for Golden Grove Sugar Company Limited, before intercompany eliminations.

Summarised statement of financial position

| | 2016 \$'000 | 2015 \$'000 |
|-------------------------------|------------------------|------------------------|
| Current | | |
| Assets | 1,079,260 | 1,012,746 |
| Liabilities | (4,143,903) | (3,306,547) |
| Total net current liabilities | (3,064,643) | (2,293,801) |
| Non-current | | |
| Assets | 1,090,760 | 1,149,104 |
| Liabilities | (651,383) | (728,197) |
| Total net non-current assets | 439,377 | 420,907 |
| Net Liabilities | <u>(2,625,266)</u> | <u>(1,872,894)</u> |

Summarised statement of comprehensive income

| | 2016 \$'000 | 2015 \$'000 |
|-------------------------------------|------------------------|------------------------|
| Revenue | 1,310,500 | 1,387,489 |
| Depreciation and amortisation | (151,968) | (146,936) |
| Interest income | 9,239 | 9,701 |
| Loss from continuing operations | (752,312) | (1,002,900) |
| Taxation expense | (60) | (60) |
| Net loss from continuing operations | <u>(752,372)</u> | <u>(1,002,960)</u> |

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(expressed in Jamaican dollars unless otherwise indicated)

18. Investment in Subsidiaries and Joint Venture (Continued)

Investment in subsidiaries (continued)

Summarised cash flows

| | 2016 | 2015 |
|---|---------------|----------------|
| | \$'000 | \$'000 |
| Cash provided by operations | 610,952 | 694,303 |
| Interest paid | (409,294) | (322,008) |
| Income tax paid | (60) | (60) |
| Net cash provided by operating activities | 611,476 | 703,138 |
| Net cash used in investing activities | (84,802) | (141,999) |
| Net cash used in financing activities | (517,716) | (563,601) |
| Net increase/(decrease) in cash and cash equivalents | 8,958 | (2,462) |
| Cash and cash equivalents at beginning of year | 9,444 | 11,547 |
| Cash and cash equivalents at end of year | <u>18,903</u> | <u>9,444</u> |

Investment in joint venture

The Group owns 50% of Jamaica Grain & Cereals Limited, a former subsidiary that manufactures and sells corn products and cereals.

There are no contingent liabilities relating to the Group's interest in joint venture.

The Company's investment in joint venture is as follows:

| | The Group | | The Company | |
|--------------------------------------|------------------|----------------|--------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at the beginning of the year | 427,403 | - | 434,114 | - |
| Additions | | 434,114 | - | 434,114 |
| Share of loss | (28,161) | (6,711) | - | - |
| | <u>399,242</u> | <u>427,403</u> | <u>434,114</u> | <u>434,114</u> |

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18. Investment in Subsidiaries and Joint Venture (Continued)

Investment in joint venture (continued)

The summarised information for joint venture that were accounted for using the equity method for the year ended 31 December 2016 is as follows:

Summarised statement of financial position

| | 2016 \$'000 | 2015 \$'000 |
|--|--------------------|-----------------|
| Current | | |
| Cash and cash equivalents | 208,838 | - |
| Other current assets | 172,407 | 815,620 |
| <i>Total current assets</i> | <u>381,245</u> | <u>815,620</u> |
| Financial liabilities (excluding trade payables) | (1,408,697) | (14,664) |
| Other current liabilities (including trade payables) | (47,878) | (80,353) |
| <i>Total current liabilities</i> | <u>(1,456,575)</u> | <u>(95,017)</u> |
| Non-current | | |
| Assets | 1,868,067 | 133,637 |
| Other liabilities | - | (5,180) |
| <i>Total non-current liabilities</i> | <u>1,868,067</u> | <u>128,457</u> |
| Net assets | <u>792,737</u> | <u>849,060</u> |

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18. Investment in Subsidiaries and Joint Venture (Continued)

Investment in joint venture (continued)

Summarised statement of comprehensive income

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------------|------------------------------|
| Revenue | 798,637 | 845,375 |
| Depreciation and amortisation | 13,480 | 11,065 |
| After tax loss from continuing operations | (56,323) | (14,742) |

Summarised cash flows

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------------|------------------------------|
| Cash provided by/(used in) operations | 1,955,292 | (666,176) |
| Income tax paid | (25) | - |
| Net cash provided by/(used in) operating activities | 1,955,267 | (666,176) |
| Net cash used in investing activities | (1,746,429) | (17,672) |
| Net cash provided by financing activities | - | 683,848 |
| Movement in cash and cash equivalents | 208,838 | - |
| Cash and cash equivalents at end of year | <u>208,838</u> | <u>-</u> |

Reconciliation of summarised financial information

A reconciliation of summarised financial information presented to the carrying amount of its interest in joint venture is shown in the table below

| | 2016 \$'000 | 2015 \$'000 |
|-----------------------------------|------------------------------|------------------------------|
| Opening net assets at 1 January | 853,486 | 184,380 |
| Loss for the year/period | (56,323) | (14,742) |
| Capital injection | - | 683,848 |
| Closing net assets at 31 December | 797,163 | 853,486 |
| Interest in joint venture (%) | 50% | 50% |
| Carrying value | <u>398,582</u> | <u>426,743</u> |

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19. Long Term Receivables

| | The Group | | The Company | |
|--|------------------|------------------|------------------|------------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| (a) Musson (Jamaica) Limited | 240,366 | 268,657 | 240,366 | 268,657 |
| (b) (i) Facey Commodity Company Limited | 356,945 | 334,997 | 356,945 | 334,997 |
| (ii) Facey Group Limited | 577,293 | 541,796 | 577,293 | 541,796 |
| (c) Musson International Dairies Limited | 2,025,888 | 1,453,028 | 2,025,888 | 1,453,028 |
| (d) (i) Bercyn Farms Limited | 27,757 | 40,000 | - | - |
| (ii) Bercyn Farms Limited | 350 | 22,169 | - | - |
| (iii) Bercyn Farms Limited | 112,448 | - | - | - |
| Interest receivable | 279,314 | 45,665 | 278,678 | 44,668 |
| | 3,620,361 | 2,706,312 | 3,479,170 | 2,643,146 |
| Less: Current portion | (76,439) | (121,836) | (47,696) | (89,754) |
| | <u>3,543,922</u> | <u>2,584,476</u> | <u>3,431,474</u> | <u>2,553,392</u> |

- (a) Repayments are due in equal monthly installments of US\$30,000. The remaining principal amount is receivable in full at 31 January 2020. The agreement attracts interest of 9% per annum.
- (b) (i) Related party receivable balance converted into a loan for US\$2,800,000 to be used exclusively for business purpose. The principal is repayable on maturity at 31 December 2018. The agreement attracts interest of 10% per annum payable monthly.
- (ii) Related party receivable balance converted into a loan for US\$4,533,282 to be used exclusively for business purpose. The principal is repayable on maturity at 31 December 2018. The agreement attracts interest of 10% per annum payable monthly.
- (c) Related party loan for US\$15,892,000 (2015 - US\$15,700,000) which was issued in US\$ and JMD to be used exclusively for business purpose. The principal is repayable on maturity at 24 September 2020. The agreements attracts interest of 12% per annum payable monthly. An additional amount of US\$192,000 was issued during the year.
- (d) (i) Mobilisation loan to be used for financing farming operations as part of the farm management contract for Golden Grove Sugar Company. The principal of \$40,000,000 is repayable in 14 installments totalling \$10,000,000 per year until maturity in November 2017. The agreement attracts interest of 10% per annum.
- (ii) Receivable balance due from sale of spares, farming equipment and other supplies. Amount is repayable in 14 instalments totalling \$11,084,000 per year until maturity in November 2017. The agreement does not attract interest.
- (iii) Advance for replanting and farming operations for the 2016/2017 crop. The principal of \$112,448,000 is repayable in 3 installments of \$22,618,000 in 2017 and two equal payments of \$44,915,000 in 2018 and 2019. The agreement is non-interest bearing.

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20. Post-employment Benefits

| | The Group & The Company | |
|---|----------------------------|------------------|
| | 2016 \$'000 | 2015 \$'000 |
| Asset/(Liabilities) recognised in the statement of financial position – | | |
| Pension scheme | 40,300 | (142,800) |
| Medical benefits | (143,000) | (155,100) |
| | <u>(102,700)</u> | <u>(297,900)</u> |
| Amounts recognised in profit or loss – | | |
| Pension scheme | 27,000 | 34,400 |
| Medical benefits | <u>12,300</u> | <u>14,100</u> |
| Amounts recognised in other comprehensive income – | | |
| Pension scheme | (207,500) | (96,500) |
| Medical benefits | <u>(14,800)</u> | <u>800</u> |

(a) Pension schemes

In addition to the defined benefit pension scheme described below, employees of the Group hired on or after 1 January 2002, participate in an Individual Retirement Scheme operated by an independent insurance Company. Employees participating in the scheme contribute up to 15% of pensionable earnings while the Company contributes 5%. The Group's and the Company's contribution for the year amounted to \$31,494,000 (2015 - \$28,311,000) and \$10,103,000 (2015 - \$5,082,000), respectively (Note 8).

On 1 January 2015, the fortnightly sugarcane employees of Golden Grove Sugar Company Limited started contributing to a define contribution pension scheme. The pension scheme is administered by an independent insurance Company. The company contributes 2% of the employee's basic salary. The Company's contribution for the year amounted to \$850,000 (2015 - \$1,936,000).

Defined benefit plan

The Group operates a defined benefit scheme for employees of the Group hired prior to 1 January 2002. The scheme is administered by NCB Insurance Company Limited. The plan provides benefits to members based on average earnings for the final year of service, with the Group and employees each contributing 5% of pensionable salaries. Employee may contribute additional voluntary contribution up to 5%. The scheme was closed to new members as at 31 December 2001. As the subsidiaries make fixed contributions to the pension scheme and have no further legal or constructive obligations under the scheme, the pension asset and obligations are accounted for in the financial statements of the Company. The subsidiaries recognise a cost equal to their contributions payable in respect of each accounting period in profit or loss. Any plan surplus or funding deficiency is absorbed by the Company.

The defined benefit plan is valued by independent actuaries annually using the Projected Unit Credit Method. The latest actuarial valuation was carried out as at 31 December 2016.

The Board of the pension fund is composed of an equal number of representatives from both employer and employees. The Board of the fund is responsible for the investment policy with regard to the assets of the fund. The funds are managed by NCB Insurance Company Limited which administers the Fund and manages the investment portfolio under management agreement.

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20. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The amounts recognised in the statement of financial position are determined as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|------------------------------|------------------------------|
| Present value of funded obligations | (896,700) | (993,900) |
| Fair value of plan assets | 957,300 | 851,100 |
| Liability in the statement of financial position | 60,600 | (142,800) |
| Unrecognised asset due to limitation in paragraph 64 | (20,300) | - |
| | <u>40,300</u> | <u>(142,800)</u> |

The movement in the defined benefit obligation over the year is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|------------------------------|------------------------------|------------------------------|
| Balance at beginning of year | (993,900) | (932,500) |
| Current service cost | (16,300) | (16,200) |
| Interest cost | (83,700) | (87,100) |
| | <u>(1,093,900)</u> | <u>(1,035,800)</u> |
| Re-measurements - | | |
| Experience gains/(losses) | 147,100 | (22,200) |
| Members' contributions | (1,900) | (1,900) |
| Benefits paid | 52,000 | 66,000 |
| Balance at end of year | <u>(896,700)</u> | <u>(993,900)</u> |

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20. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The movement in the defined benefit asset during the year is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------|------------------------|
| Balance at beginning of year | 851,100 | 724,800 |
| Interest income | 70,400 | 66,100 |
| Re-measurement - | | |
| Return on plan assets, excluding amounts included in interest income | 80,700 | 118,700 |
| Employer's contributions | 2,600 | 2,800 |
| Members' contributions | 4,500 | 4,700 |
| Benefits paid | (52,000) | (66,000) |
| Balance at end of year | <u>957,300</u> | <u>851,100</u> |

The amounts recognised in profit or loss in the statement of comprehensive income is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------|------------------------|
| Current service cost | 13,700 | 13,400 |
| Interest costs | 83,700 | 87,100 |
| Interest income | (70,400) | (66,100) |
| Total, included in staff costs (Note 8) | <u>27,000</u> | <u>34,400</u> |

As at the last valuation date, the present value of the defined benefit obligation was comprised of approximately \$349,700,000 relating to active employees, \$547,000,000 relating to members in retirement.

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20. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

Plan assets are comprised as follows:

| | 2016 | | | |
|-----------------------|------------------|--------------------|-----------------|------------|
| | Quoted \$'000 | Unquoted \$'000 | Total \$'000 | % |
| Debt securities: | | | | |
| Government of Jamaica | - | 285,378 | 285,378 | 29.8 |
| Corporate | - | 43,858 | 43,858 | 4.6 |
| Real estate | - | 71,262 | 71,262 | 7.4 |
| Equity securities | 314,787 | - | 314,787 | 32.9 |
| Preference shares | 55,329 | - | 55,329 | 5.8 |
| Repurchase agreement | - | 113,282 | 113,282 | 11.8 |
| Other | - | 73,435 | 73,404 | 7.7 |
| | <u>370,116</u> | <u>587,215</u> | <u>957,300</u> | <u>100</u> |
| | | | | |
| | 2015 | | | |
| | Quoted \$'000 | Unquoted \$'000 | Total \$'000 | % |
| Debt securities: | | | | |
| Government of Jamaica | - | 305,435 | 305,435 | 35.9 |
| Corporate | - | 50,160 | 50,160 | 5.9 |
| Real estate | - | 93,060 | 93,060 | 10.9 |
| Equity securities | 326,088 | - | 326,088 | 38.3 |
| Other | - | 76,357 | 76,357 | 9.0 |
| | <u>326,088</u> | <u>525,012</u> | <u>851,100</u> | <u>100</u> |

At 31 December, the fund had investments with a fair value of \$53,600,000 (2015 - \$26,279,000) in the Company's own shares held as plan assets.

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20. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

Expected contributions to the post-employment plan for the year ending 31 December 2017 are \$25,605,000.

Movements in the amounts recognised in the statement of financial position:

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------|------------------------|
| Liability at beginning of year | 142,800 | 207,700 |
| Amounts recognised in profit or loss in the statement of comprehensive income | 27,000 | 34,400 |
| Amounts recognised in other comprehensive income | (207,500) | (96,500) |
| Contributions paid | <u>(2,600)</u> | <u>(2,800)</u> |
| (Assets)/Liability at end of year | <u><u>(40,300)</u></u> | <u><u>142,800</u></u> |

The significant actuarial assumptions used were as follows:

| | 2016 | 2015 |
|---------------------------|-------------|-------------|
| Discount rate | 9.0% | 8.5% |
| Future salary increases | 6.0% | 5.0% |
| Expected pension increase | <u>2.5%</u> | <u>3.5%</u> |

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience. These assumptions translate into an average life expectancy in years for a pensioner retiring at age 60.

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20. Post-employment Benefits (Continued)

(a) Pension schemes (continued)

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

| Impact on post-employment obligations | | | |
|---------------------------------------|----------------------|--|--|
| | Change in Assumption | Increase in Assumption | Decrease in Assumption |
| | | \$'000 | \$'000 |
| Discount rate | 1% | (78,800) | (94,200) |
| Future salary increases | 1% | 8,100 | 7,900 |
| Expected pension increase | 1% | 83,300 | (86,700) |
| | | Increase Assumption by One Year | Decrease Assumption by One Year |
| | | \$'000 | \$'000 |
| Life expectancy | | 14,100 | 14,700 |

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

(b) Other post-employment benefits

In addition to pension benefits, the Company offers retirees medical and life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. Funds are not built up to cover the obligations under the medical benefit scheme. The method of accounting and frequency of valuations are similar to those used for the pension scheme. Obligations under the medical scheme are payable by, and accounted for, by the Company as the subsidiaries do not have any legal or constructive obligations under the scheme.

In addition to the assumptions used for pension schemes, the main actuarial assumption is long-term increase in health cost of 8.5% (2015 – 7.5%) per annum.

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20. Post-employment Benefits (Continued)

(b) Other post-employment benefits (continued)

The amounts recognised in the statement of financial position are determined as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---------------------------------------|------------------------------|------------------------------|
| Present value of unfunded obligations | <u>143,000</u> | <u>155,100</u> |

The movement in the defined benefit obligation over the year is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|------------------------------|------------------------------|------------------------------|
| Balance at beginning of year | (155,100) | (150,300) |
| Current service cost | (300) | (300) |
| Interest expense | <u>(12,000)</u> | <u>(13,800)</u> |
| | (167,400) | (164,400) |
| Re-measurements - | | |
| Experience gains/(losses) | 14,800 | (800) |
| Benefits paid | <u>9,600</u> | <u>10,100</u> |
| Balance at end of year | <u>(143,000)</u> | <u>(155,100)</u> |

The amounts recognised in the profit or loss in the statement of comprehensive income are as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------------------|------------------------------|
| Current service cost | 300 | 300 |
| Interest cost | <u>12,000</u> | <u>13,800</u> |
| Total, included in team member costs (Note 8) | <u>12,300</u> | <u>14,100</u> |

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20. Post-employment Benefits (Continued)

(b) Other post-employment benefits (continued)

Movement in the amounts recognised in the statement of financial position:

| | 2016 \$'000 | 2015 \$'000 |
|--|------------------------|------------------------|
| Liability at beginning of year | 155,100 | 150,300 |
| Amounts recognised in the profit or loss in the statement of comprehensive income (Note 8) | 12,300 | 14,100 |
| Contributions by employer | (9,600) | (10,100) |
| Amounts recognised in other comprehensive income | (14,800) | 800 |
| Liability at end of year | <u>143,000</u> | <u>155,100</u> |

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

| Impact on post-employment obligations | | | |
|--|-----------------------------|--|--|
| | Change in Assumption | Increase in Assumption | Decrease in Assumption |
| | | \$'000 | \$'000 |
| Discount rate | 1% | 19,000 | (4,600) |
| Medical cost | 1% | <u>4,600</u> | <u>(19,000)</u> |
| | | | |
| | | Increase Assumption by One Year | Decrease Assumption by One Year |
| | | \$'000 | \$'000 |
| Life expectancy | | <u>5,800</u> | <u>(18,200)</u> |

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20. Post-employment Benefits (Continued)

(c) Risks associated with pension plans and post-employment plans

Through its defined benefit pension plans and post-employment medical plans, the Company is exposed to a number of risks, the most significant of which are detailed below:

Asset volatility

The plan liabilities are calculated using a discount rate set with reference to Government of Jamaica bond yields; if plan assets underperform this yield, this will create a deficit.

As the plan matures, the Company intends to reduce the level of investment risk by investing more in assets that better match the liabilities. The Government bonds represent investments in Government of Jamaica securities.

The Company believes that due to the long-term nature of the plan liabilities, a level of continuing equity investment is an appropriate element of the Company's long term strategy to manage the plans efficiently. See below for more details on the Company's asset-liability matching strategy.

Changes in bond yields

A decrease in Government of Jamaica bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings.

Inflation risk

Higher inflation will lead to higher liabilities. The majority of the plan's assets are either unaffected by fixed interest bonds, meaning that an increase in inflation will reduce the surplus or create a deficit.

Life expectancy

The majority of the plan's obligations are to provide benefits for the life of the member, so increases in life expectancy will result in an increase in the plan's liabilities. This is particularly significant, where inflationary increases result in higher sensitivity to changes in life expectancy.

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20. Post-employment Benefits (Continued)

(c) Risks associated with pension plans and post-employment plans (continued)

The responsibility for the management of the assets of the Fund is vested in the Board of Trustees and NCB Insurance Company Limited representatives who are the fund and investment managers. They ensure that the investment positions are managed within an asset-liability matching (ALM) framework that has been developed to achieve long-term investments that are in line with the obligations under the pension fund. Within this framework, the Fund's ALM objective is to match assets to the pension obligations by investing in long-term fixed interest securities with maturities that match the benefit payments as they fall due. The Fund actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the pension obligations. The Fund has not changed the processes used to manage its risks from previous periods. The Fund does not use derivatives to manage its risk. Investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets. A large portion of assets in 2016 consists of bonds, equities and real estate.

Funding levels are monitored on an annual basis and the current agreed contribution rate is 5% of pensionable salaries. The next triennial valuation is due to be completed as at 31 August 2017. The Company considers that the contribution rates set at the last valuation date to be sufficient to prevent a deficit and that regular contributions, which are based on service costs, will not increase significantly.

The weighted average duration of the defined benefit obligation is 12 years for the pension fund and 10.4 years for the post-employment medical benefits.

21. Biological Assets

Non-current – livestock

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Dairy livestock – | | |
| 2,486 (2015 – 2,603) Cows able to produce milk | 100,866 | 105,973 |
| 2,446 (2015 – 2,678) Heifers being raised to produce milk in the future | 132,924 | 141,810 |
| Other livestock – | | |
| 46 (2015 – 77) Bulls raised for sale and reproduction | 2,433 | 2,826 |
| 4 (2015 – 5) Horses raised | 120 | 150 |
| | <u>236,343</u> | <u>250,759</u> |

6,787,124 litres (2015 – 6,862,560 litres) of milk with a fair value (less estimated point-of-sale costs) of \$559,938,000 (2015 - \$552,335,000) were produced during the period.

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21. Biological Assets (Continued)

Non-current – livestock (continued)

The movement in livestock during the year was as follows:

| | 2016 | 2015 |
|---|----------------|----------------|
| | \$'000 | \$'000 |
| Balance at start of year | 250,759 | 317,976 |
| Sales | (69,980) | (69,590) |
| Changes in fair value less estimated point-of-sale costs - cattle | 55,564 | 2,373 |
| Balance at end of year | <u>236,343</u> | <u>250,759</u> |

Current – sugar cane

| | 2016 | 2015 |
|--------------------------------------|----------------|----------------|
| | \$'000 | \$'000 |
| 94,104 tonnes (2015 – 95,685 tonnes) | <u>513,198</u> | <u>510,516</u> |

The movement in sugar cane during the year was as follows:

| | 2016 | 2015 |
|--|----------------|----------------|
| | \$'000 | \$'000 |
| Balance at start of year | 510,516 | 659,227 |
| Net cost of cane cultivation and value of cane harvested | (181,104) | (287,930) |
| Changes in fair value less estimated point-of-sale costs | 183,786 | 139,219 |
| Balance at end of year | <u>513,198</u> | <u>510,516</u> |

Included in the income statement:

| | 2016 | 2015 |
|---|--------------------|--------------------|
| | \$'000 | \$'000 |
| Fair value of milk produced | 559,938 | 552,335 |
| Sales of sugar and molasses | 1,126,714 | 1,248,270 |
| Changes in fair value less cost to sell of sugar cane | 183,786 | 139,219 |
| Changes in fair value less estimated point of sale costs of livestock | 55,564 | 2,373 |
| Direct expenses | <u>(1,786,660)</u> | <u>(2,278,030)</u> |

The assets are classified as Level 3, and there were no transfers between levels during the year.

| | 2016 | 2015 |
|-----------------|----------------|----------------|
| | \$'000 | \$'000 |
| Dairy livestock | 233,790 | 247,783 |
| Other livestock | 2,553 | 2,976 |
| Sugar cane | 513,198 | 510,516 |
| | <u>749,541</u> | <u>761,275</u> |

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22. Inventories

| | 2016 | 2015 |
|-----------------------------|------------------|------------------|
| | \$'000 | \$'000 |
| Raw and packaging materials | 1,201,390 | 1,067,092 |
| Work in progress | 53,570 | 33,737 |
| Finished goods | 134,047 | 132,313 |
| Merchandise for resale | 246,213 | 234,812 |
| Other | 172,903 | 186,379 |
| Goods in transit | 122,145 | 92,128 |
| | <u>1,930,268</u> | <u>1,746,461</u> |

The cost of inventories recognised as write-off and included in direct expenses amounted to \$6,607,000 (2015 - \$20,496,000).

23. Trade and Other Receivables

| | The Group | | The Company | |
|--------------------------------|------------------|------------------|--------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Trade receivables | 1,385,519 | 988,588 | 3,619 | 3,619 |
| Less: Provision for impairment | (110,705) | (82,442) | (3,619) | (3,619) |
| | <u>1,274,814</u> | <u>906,146</u> | <u>-</u> | <u>-</u> |
| Advances and prepayments | 195,911 | 224,407 | 65,816 | 110,256 |
| Due from affiliate | 2,406,090 | 403,555 | 2,032,860 | - |
| Other | 115,095 | 206,589 | - | - |
| | <u>3,991,910</u> | <u>1,740,697</u> | <u>2,098,676</u> | <u>110,256</u> |

24. Financial Assets at Fair Value through Profit or Loss

Financial assets at fair value through profit or loss comprise listed equity securities, the fair value of which is based on the bid price of the security. During the year the Group disposed of these investments realising a gain of \$360,140,000.

25. Cash and Cash Equivalents

| | The Group | | The Company | |
|--------------------------|------------------|------------------|--------------------|------------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash at bank and in hand | <u>667,505</u> | <u>1,312,707</u> | <u>300,382</u> | <u>1,097,907</u> |

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26. Payables

| | The Group | | The Company | |
|------------------|------------------|------------------|------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Trade payables | 1,640,404 | 746,242 | - | - |
| Accruals | 419,827 | 354,182 | 138,367 | 114,715 |
| Due to affiliate | 2,103,555 | 686,294 | 1,743,364 | 686,294 |
| Other | 304,693 | 195,072 | 238,377 | 133,272 |
| | <u>4,468,479</u> | <u>1,981,790</u> | <u>2,120,108</u> | <u>934,281</u> |

27. Share Capital

| | 2016 | 2015 | 2016 | 2015 |
|-------------------------|----------------|----------------|----------------|----------------|
| | '000 | '000 | \$'000 | \$'000 |
| Authorised - | | | | |
| Ordinary shares | <u>530,000</u> | <u>530,000</u> | <u>530,000</u> | <u>530,000</u> |
| Issued and fully paid - | | | | |
| Ordinary stock units | 516,398 | 516,398 | 561,287 | 561,287 |
| Treasury shares | <u>(59)</u> | <u>(59)</u> | <u>(899)</u> | <u>(899)</u> |
| Issued and outstanding | <u>516,339</u> | <u>516,339</u> | <u>560,388</u> | <u>560,388</u> |

In 2013 the Company purchased 59,000 of its shares at a fair value of \$899,000. There were no stock purchases during the year.

28. Capital Reserves

| | The Group | | The Company | |
|--|------------------|------------------|----------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Revaluation surplus on assets carried at deemed cost | 312,600 | 312,600 | 105,340 | 105,340 |
| Fair value gains on available-for-sale investments | 472,763 | 605,148 | 472,763 | 605,148 |
| Profits of subsidiaries capitalised | 336,537 | 336,537 | - | - |
| Redemption reserve | 14,800 | 14,800 | - | - |
| Realised gains on sale of investments | 120,855 | 120,855 | 120,855 | 120,855 |
| Other realised surplus | <u>22,230</u> | <u>22,230</u> | <u>20,289</u> | <u>20,289</u> |
| | <u>1,279,785</u> | <u>1,412,170</u> | <u>719,247</u> | <u>851,632</u> |

Included in capital reserves are fair value gains on available-for-sale investments representing the unrealised surplus or deficit on the revaluation of these investments. The movement on this reserve flows through other comprehensive income during the year (Note 10).

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29. Long Term Liabilities

| | The Group | | The Company | |
|-----------------------|------------------|------------------|------------------|------------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| Loan amounts | 3,413,085 | 2,999,275 | 2,375,831 | 1,871,642 |
| Interest payable | 15,412 | 13,620 | 15,412 | 13,620 |
| | <u>3,428,497</u> | <u>3,012,895</u> | <u>2,391,243</u> | <u>1,885,262</u> |
| Less: Current portion | (2,182,838) | (1,447,781) | (2,012,219) | (1,285,262) |
| | <u>1,245,659</u> | <u>1,565,114</u> | <u>379,024</u> | <u>600,000</u> |

| | The Group | | The Company | |
|--|------------------|------------------|------------------|------------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| (i) Tetra Pak – LIBOR + 3% | - | 12,121 | - | - |
| (ii) Tetra Pak – 8% | 253,265 | 263,516 | - | - |
| (iii) Sugar Industry Authority – 5% | 25,346 | 26,292 | - | - |
| (iv) National Commercial Bank (Jamaica) Limited – 6.25% - 6.50% | 758,643 | 825,704 | - | - |
| (v) CIBC FirstCaribbean International Securities Limited - WATBY+2.5% | 600,000 | 600,000 | 600,000 | 600,000 |
| (vi) CIBC FirstCaribbean International Bank Jamaica Limited - LIBOR 1.3% | 705,738 | 661,642 | 705,738 | 661,642 |
| (vii) National Commercial Bank (Jamaica) Limited – 12% | 190,000 | 390,000 | 190,000 | 390,000 |
| (viii) JMMB Merchant Bank Limited – 13% | 220,000 | 220,000 | 220,000 | 220,000 |
| (ix) Eppley Limited – 6.5% | 72,444 | - | 72,444 | - |
| (x) First Global Bank – 13% | 100,000 | - | 100,000 | - |
| (xi) Coconut Industry Board – 3% | 370,789 | - | 370,789 | - |
| (xii) Food Ingredient Limited | 116,860 | - | 116,860 | - |
| | <u>3,413,085</u> | <u>2,999,275</u> | <u>2,375,831</u> | <u>1,871,642</u> |

Seprod Limited

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29. Long Term Liabilities (Continued)

- (i) US\$ financing agreements from a supplier, repayable in 16 quarterly installments commencing 1 March 2012. Secured by property, plant and equipment acquired under the financing agreements. The amount was fully repaid during the year.
- (ii) US\$ financing agreements from a supplier, repayable in 32 quarterly installments of US\$96,308. Secured by property, plant and equipment acquired under the financing agreements.
- (iii) Golden Grove Sugar Company Limited was approved for a loan facility of \$33,156,000 from the Sugar Industry Authority. The loan is repayable over ten years commencing in 2015 at 5% per annum by way of annual deductions from proceeds of cane sales, contract work and earnings from harvesting operations, where applicable.
- (iv) In September 2012, the subsidiary was approved for a loan facility of US\$10,000,000 from the National Commercial Bank Jamaica Limited. This is broken down into two tranches.
 - i) Tranche A: US\$4,200,000 repayable by 28 quarterly principal payments of US\$105,000 and a balloon payment of US\$1,365,000 at maturity. Interest payable quarterly at 6.50% per annum.
 - ii) Tranche B: US\$5,800,000 repayable by 28 quarterly principal payments of US\$145,000 and a balloon payment of US\$1,885,000 at maturity. Interest payable quarterly at 6.25% per annum.

The funds were disbursed in March 2014. Security for the facilities shown above includes:

- Pledges over short-term deposits held by the Company.
- A debenture over fixed and floating freehold assets of Golden Grove Sugar Company Limited supported by mortgage over land stamped to cover US\$10,000,000.
- Bills of sale over equipment owned by its Golden Grove Sugar Company Limited; stamped to cover US\$10,000,000.
- Assignment of its Golden Grove Sugar Company receivable from Jamaica Cane Products Sales Limited from sales completed under the Tate and Lyle contract.

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29. Long Term Liabilities (Continued)

- (v) Denominated in Jamaican dollars. Received in November 2015 for a period of 3 years. Initial coupon for first 6 months is 6-month Government of Jamaica Treasury Bill rate plus 250 bps. Thereafter, interest will be charged at the 6-month Government of Jamaica Weighted Average Treasury Bill rate immediately prior to the commencement of each interest period plus 250 bps. The loan is due in full at maturity and is unsecured. There was a breach of the covenants at year end for which the Company has not received a waiver from the bank and as a result the balance was classified as a current liability.
- (vi) Denominated in US dollars. Received in March 2015 for an initial period of one year and is revolving thereafter at the sole discretion of the Bank. The facility attracts interest at a rate of LIBOR plus 300bps commensurate with the drawdown period. Each draw should not exceed 90 days. The loan is due in full at maturity and is secured as follows:
 - Promissory note issued by Seprod Limited for US equivalent of JM\$ 630,000,000.
- (vii) An unsecured revolving facility denominated in Jamaican dollars with each drawing having a maximum tenor of three months.
- (viii) An unsecured revolving facility denominated in Jamaican dollars with each drawing having a maximum tenor of three months.
- (ix) Denominated in US dollars for a period of one year at an interest rate of 6.5%, payable in 12 monthly instalments of US\$144,487.
- (x) An unsecured loan facility denominated in Jamaican dollars for a period of one year. The loan is due in full at maturity July 2017.
- (xi) In November 2016, the company received an unsecured loan facility denominated in US dollars at an interest rate of 3%. Interest is paid quarterly and the loan is due in full at maturity date November 2018.
- (xii) May 2016, the company received an unsecured loan facility denominated in US dollars and used to acquire property, plant and equipment. The loan is payable in 5 quarterly instalments of US\$303,000.
- (xiii) The fair value of current borrowings equals their carrying amount, as the impact of discounting is not significant.

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30. Deferred Taxation

Deferred income taxes are calculated in full on temporary differences under the liability method using a tax rate of 25%.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities.

Deferred tax assets and liabilities recognised on the statement of financial position are as follows:

| | The Group | | The Company | |
|--------------------------|------------------|------------------|--------------------|---------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Deferred tax assets | 20,063 | 73,701 | - | 64,223 |
| Deferred tax liabilities | (191,834) | (182,581) | (45,323) | - |
| Net (liabilities)/assets | <u>(171,771)</u> | <u>(108,880)</u> | <u>(45,323)</u> | <u>64,223</u> |

The movement in deferred taxation is as follows:

| | The Group | | The Company | |
|---|------------------|------------------|--------------------|-----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance at start of year | (108,880) | (125,990) | 64,223 | 73,742 |
| Disposal of subsidiary | - | 5,746 | - | - |
| (Charged)/credited to profit or loss (Note 10) | (7,316) | 35,289 | (53,971) | 14,406 |
| Charged to components of other comprehensive income (Note 10) | <u>(55,575)</u> | <u>(23,925)</u> | <u>(55,575)</u> | <u>(23,925)</u> |
| Balance at end of year | <u>(171,771)</u> | <u>(108,880)</u> | <u>(45,323)</u> | <u>64,223</u> |

The deferred tax (charged)/credited to profit or loss comprises the following temporary differences:

| | The Group | | The Company | |
|------------------------------|------------------|---------------|--------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Accelerated tax depreciation | 50,576 | 1,099 | (2,350) | 2,450 |
| Retirement benefits | 6,775 | 8,900 | 6,775 | 8,900 |
| Tax losses carried forward | (1,890) | 13,376 | - | - |
| Interest receivable | (58,500) | 8,782 | (58,500) | 8,782 |
| Other | <u>(4,277)</u> | <u>3,132</u> | <u>104</u> | <u>(5,726)</u> |
| | <u>(7,316)</u> | <u>35,289</u> | <u>(53,971)</u> | <u>14,406</u> |

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30. Deferred Taxation (Continued)

The deferred tax (liabilities)/assets in the statement of financial position comprise the following temporary differences:

| | The Group | | The Company | |
|------------------------------|------------------|------------------|--------------------|---------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Accelerated tax depreciation | (182,609) | (233,185) | (8,063) | (5,713) |
| Retirement benefits | 25,675 | 74,475 | 25,675 | 74,475 |
| Tax losses carried forward | 36,660 | 34,770 | - | - |
| Unrealised exchange gains | - | 120 | - | - |
| Other | (51,497) | 14,940 | (62,935) | (4,539) |
| | <u>(171,771)</u> | <u>(108,880)</u> | <u>(45,323)</u> | <u>64,223</u> |

Subject to agreement with the Taxpayer Audit and Assessment Department, losses available for offset against future profits of certain subsidiaries amount to \$4,020,579,000 (2015 – \$3,112,901,000). Of those losses, no deferred tax assets have been created in respect of \$3,800,292,000 (2015 - \$3,033,352,000) as the Group is uncertain of its ability to utilise those losses in the future.

The amounts shown in the statement of financial position include the following:

| | The Group | | The Company | |
|--|------------------|------------------|--------------------|----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Deferred tax assets to be recovered after more than 12 months | 62,335 | 109,245 | 25,675 | 74,475 |
| Deferred tax assets to be recovered within 12 months | (51,497) | 15,060 | - | (4,539) |
| | <u>10,838</u> | <u>124,305</u> | <u>25,675</u> | <u>69,936</u> |
| Deferred tax liabilities to be settled after more than 12 months | (182,609) | (233,185) | (8,063) | (5,713) |
| Deferred tax liabilities to be settled within 12 months | - | - | (62,935) | - |
| | <u>(182,609)</u> | <u>(233,185)</u> | <u>(70,998)</u> | <u>(5,713)</u> |
| Net (liabilities)/asset | <u>(171,771)</u> | <u>(108,880)</u> | <u>(45,323)</u> | <u>64,223</u> |

Seprod Limited

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31. Cash Generated from Operations

| | The Group | | The Company | |
|---|----------------|----------------|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| Net profit | 875,209 | 576,900 | 1,245,039 | 767,673 |
| Items not affecting cash resources: | | | | |
| Amortisation of intangible assets | 2,540 | 3,741 | - | - |
| Depreciation | 488,545 | 451,410 | 28,756 | 21,543 |
| Foreign exchange gains | (5,118) | (16,149) | (139,349) | (67,857) |
| Gain on sale of available-for-sale investments | - | (43,315) | - | (43,315) |
| Gain on financial assets through profit or loss | (371,126) | - | - | - |
| Unrealised gains on financial assets through profit or loss | - | (212,474) | - | - |
| Gain on disposal of property, plant and equipment | (3,857) | (11,108) | (5,766) | (1,075) |
| Property, plant and equipment written off | 2,127 | 40,558 | 1,141 | 7,826 |
| Interest income | (384,165) | (233,025) | (710,180) | (470,789) |
| Amortisation of deferred fees | 5,201 | 5,717 | - | - |
| Unremitted equity income in joint venture (Gain)/Loss on disposal of interest in subsidiary | - | (255,479) | 97 | (421,954) |
| Interest expense | 239,068 | 231,519 | 185,589 | 129,657 |
| Retirement benefits | 27,100 | 35,600 | 27,100 | 35,600 |
| Dividend income | (18,398) | (25,023) | (758,619) | (314) |
| Taxation | 310,715 | 281,317 | 151,086 | 61,450 |
| | 1,196,002 | 836,900 | 24,894 | 18,445 |
| Changes in operating assets and liabilities: | | | | |
| Inventories | (183,807) | 68,678 | - | - |
| Receivables | (2,255,082) | 200,362 | (1,988,420) | 44,497 |
| Biological assets | 11,734 | 215,928 | - | - |
| Due from subsidiaries | - | - | (197,072) | 1,233,055 |
| Due to subsidiaries | - | - | 1,074,531 | (1,112,659) |
| Provisions | - | (10,631) | - | - |
| Accounts payable | 2,486,689 | 816,603 | 1,185,827 | 724,797 |
| | 1,255,536 | 2,127,840 | 99,760 | 908,135 |
| Taxation paid | (372,653) | (318,865) | (101,182) | (66,898) |
| Cash provided by/(used in) operating activities | 882,883 | 1,808,975 | (1,422) | 841,237 |

Seprod Limited

Notes to the Financial Statements

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

32. Related Party Transactions

The following transactions were carried out with or on behalf of related parties:

(a) Sales and purchases of goods and services

Sales of \$3,402,530,000 (2015 – \$3,479,016,000) to and purchases of \$819,153,000 (2015 – \$235,156,000) from Musson (Jamaica) Limited, T.Geddes Grant (Distributors) Limited, Musson International Diaries Limited - Jamaica and Facey Commodity Company Limited occurred during the year. The Chairman of the Company's Board of Directors is a major shareholder and Chairman of the Board of Directors of these entities. Trade receivables and payables include \$2,512,303,000 and \$2,264,630,000 (2015 - \$400,874,000 and \$12,463,000), respectively, in respect of these transactions.

A subsidiary paid cess of \$4,438,000 (2015 - \$5,482,000) based on the importation of copra-based and substitute products to Coconut Industry Board, a major shareholder of the Company.

(b) Key management compensation

| | 2016 \$'000 | 2015 \$'000 |
|--|------------------------|------------------------|
| Wages and salaries | 150,746 | 123,980 |
| Statutory contributions | 19,149 | 11,694 |
| Other | 530 | 330 |
| | <u>170,425</u> | <u>136,004</u> |
| Directors' emoluments – | | |
| Fees | 7,499 | 5,134 |
| Medical insurance premiums | 7,559 | 5,224 |
| Management remuneration (included above) | <u>126,911</u> | <u>99,048</u> |

(c) Advances and loans

Loans to other related parties are disclosed in Note 19. Interest earned on these loans during the year amounted to US\$2,705,000/JMD\$356,950,241 (2015 – US\$1,091,000/JMD\$14,972,054).

Seprod Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

33. Contingencies and Commitments

- (a) A subsidiary has leased sugar cane lands from the Government of Jamaica for a period of 50 years with an option to renew for a further period of 25 years. The lease is fixed at a rate of US\$53 per hectare per annum for the first 5 years, after which it will be renegotiated in accordance with the provisions of the lease contract. Based on the current rate of US\$60 per hectare per annum, the annual lease cost to the subsidiary is US\$92,000.

At 31 December 2016, capital commitments were \$Nil (2015 - \$2,757,000) for the Group.

- (b) At 31 December 2016, management had approved approximately \$64 million (2015 – \$186 million) for capital expenditure in respect of certain subsidiaries.

34. Litigation, Claims, Assessments and Provisions

The Group is subject to various claims, disputes and legal proceedings, as part of the normal course of business. Provision is made for such matters when, in the opinion of management and its professional advisors, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated. In respect of claims asserted against the Group which, according to the principles outlined above, have not been provided for, management is of the opinion that such claims are either without merit, can be successfully defended or will result in exposure to the Group which is immaterial to both the financial position and results of operations.

35. Disposal of Subsidiary in Prior Year

On 5 October 2015, the Group disposed of its 100% interest in Jamaica Grain & Cereals Limited (JG&C). The principal activities of JG&C comprised the manufacture and sale of corn products and cereals.

The following table summarises the net assets and net proceeds from the disposal of the subsidiary:

| | 2015 \$'000 |
|--|------------------------------|
| Property, plant & equipment | 124,102 |
| Inventories | 119,314 |
| Trade and other receivables | 16,782 |
| Taxation recoverable | 6,609 |
| Intercompany | (7,881) |
| Deferred tax liabilities | (5,746) |
| Trade and other payables | (74,546) |
| Net assets disposed | 178,634 |
| Gain on disposal of subsidiary | 255,479 |
| Deemed proceeds net of transaction costs | 434,113 |
| Deemed proceeds net of transaction costs | 434,113 |
| Cash and cash equivalents of divested subsidiary | - |
| Net investment in joint venture | 434,113 |

Seprod Limited

Notes to the Financial Statements

31 December 2016

(expressed in Jamaican dollars unless otherwise indicated)

35. Disposal of Subsidiary in Prior Year (Continued)

Analysis of the result of discontinued operations, and the gain on disposal of the assets constituting the discontinued operation is as follows:

| | 2015 \$'000 |
|---|------------------------|
| Revenue | 609,005 |
| Direct expenses | (435,395) |
| Gross profit | 173,610 |
| Selling expenses | (21,288) |
| Other operating income | 699 |
| Administrative and other operating expenses | (154,341) |
| Loss before Taxation | (1,320) |
| Taxation | - |
| Loss after Tax of Discontinued Operations | (1,320) |
| Gain on disposal of subsidiary | 255,479 |
| Profit for the Year from Discontinued Operations | <u>254,159</u> |

Analysis of total comprehensive income for the year attributable to equity holders of the company is as follows:

| | 2015 \$'000 |
|-------------------------|------------------------|
| Continuing operations | 387,503 |
| Discontinued operations | 255,479 |
| | <u>642,982</u> |

Cash flows from discontinued operations are as follows:

| | 2015 \$'000 |
|----------------------|------------------------|
| Operating cash flows | 11,208 |
| Investing cash flows | <u>(11,208)</u> |

Seprod Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

36. Liquidation of Subsidiary

At 31 December 2016, Xaymaca Limited was wound up.

The details of the entity's net assets at liquidation date were as follows:

| | 2016 \$'000 |
|---|------------------------------|
| Receivables | (140) |
| Current assets – due from group company | (2,047) |
| Net assets | <u>(2,187)</u> |

The Group's loss on liquidation was calculated as follows:

| | |
|--------------------------------|------------|
| Net assets at liquidation date | 97 |
| Net liability | 43 |
| Loss on liquidation | <u>140</u> |

The company's loss on liquidation was calculated as follows:

| | |
|---|--------------|
| Write-off of amounts payable to group company | 2,047 |
| Less: Write-off of the company's investment in subsidiary | (97) |
| Less: Amount taken over by parent company | (2,090) |
| Loss on liquidation (Note 6) | <u>(140)</u> |

Notes



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